

FORM 10-Q

EnerSys - ENS

Filed: August 17, 2005 (period: July 03, 2005)

Quarterly report which provides a continuing view of a company's financial position

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Item 1. Financial Statements

PART I

FINANCIAL INFORMATION

Item 1. Financial Statements

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

\mathbf{X} QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the quarterly period ended July 3, 2005

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the transition period from _____ to ___

Commission File Number: 001-32253

EnerSys (Exact name of registrant as specified in its charter)

Delaware (State of Incorporation)

23-3058564 (I.R.S. Employer Identification No.)

2366 Bernville Road Reading, Pennsylvania 19605 (Address of principal executive offices)

Telephone Number: 610-208-1991

Securities registered pursuant to Section 12(b) of the Act:

Common Stock, \$0.01 par value

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. \boxtimes YES \square NO.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). 🗆 YES 🖾 NO.

Common Stock outstanding at August 16, 2005: 46,198,795 shares

ENERSYS

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Consolidated Condensed Balance Sheets

(In Thousands, Except Share and Per Share Data)

| | July 3, 2005 (Unaudited) | March 31, 2005 |
|--|--------------------------------|---------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | | 21,341 |
| Accounts receivable, net | 267,21 | |
| Inventories, net | 166,12 | |
| Deferred taxes | 22,11 | |
| Prepaid expenses | 17,37 | |
| Other current assets | | |
| Total current assets | 491,18 | 4 467,617 |
| Property, plant, and equipment, net | 283,77 | 77 279,868 |
| Goodwill | 310,35 | |
| Other intangible assets, net | 75,88 | |
| Deferred taxes | 24,55 | |
| Other | 32,63 | 25,996 35 35,137 |
| ould | | |
| Total assets | \$ 1,218,40 | 6 \$ 1,194,761 |
| Liabilities and stockholders' equity | | |
| Current liabilities: | | |
| Short-term debt | \$ 4.04 | 7 \$ 5,711 |
| Current portion of long-term | • ,• | |
| debt Current portion of capital | 6,62 | 6,634 |
| lease obligations | 1,44 | 1,755 |
| Accounts payable | 129,89 | |
| Accrued expenses | 129,03 | |
| Deferred taxes | 2,35 | |
| Total current liabilities | 302,23 | |
| | | |
| Long-term debt | 387,57 | |
| Capital lease obligations | 2,18 | |
| Deferred taxes | 67,21 | |
| Other liabilities | 43,33 | 50 <u>40,819</u> |
| Total liabilities Stockholders' equity: | 802,57 | 4 757,111 |
| Common Stock, \$0.01 par | | |
| value, 135,000,000 shares authorized, and | | |
| 46,198,795 shares issued | | |
| and outstanding at July 3, | | |
| 2005; 46,158,994 shares | | |
| issued and outstanding at | | |
| March 31, 2005 | 46 | 62 462 |
| Preferred Stock, \$0.01 par | | |
| value, 1,000,000 shares | | |
| authorized, no shares | | |
| issued and outstanding | | |
| Additional paid-in capital | 330,68 | |
| Retained earnings | 32,30 | 23,544 |
| Accumulated other comprehensive income | 52,33 | 83,415 |
| | 415,83 | |
| Total stockholders' equity | 413,83 | 437,650 |
| | | |
| Total liabilities and stockholders' equity | \$ 1,218,40 | 1,194,761 |

ENERSYS Consolidated Condensed Statements of Operations (Unaudited) (In Thousands, Except Share and Per Share Data)

| | Three fiscal months ended | | | | | |
|---|---------------------------|----------------------------|-----------------|------------------------|--|--|
| | July 3, 2005 | | July 4, 2004 | | | |
| Net sales Cost of goods sold | \$ | 303,842 237,300 | \$ | 263,261 196,543 | | |
| Gross profit | | 66,542 | | 66,718 | | |
| Operating expenses | | 48,895 | | 44,604 | | |
| Operating earnings Interest expense Other (income) expense, net | | 17,647 5,817 (1,489) | | 22,114 7,439 317 | | |
| Earnings before income taxes Income tax expense | | 13,319 4,560 | | 14,358 5,332 | | |
| Net earnings Series A convertible preferred stock dividends | \$ | 8,759 | \$ | 9,026 8,155 | | |
| Net earnings available to common shareholders | \$ | 8,759 | \$ | 871 | | |
| Net earnings per common share: Basic | \$ | 0.19 | \$ | 0.08 | | |
| Diluted | \$ | 0.19 | \$ | 0.08 | | |
| Weighted-average shares of common stock outstanding: Basic | | 46,166,709 | | 11,014,421 | | |
| Diluted | | 46,366,789 | | 11,516,868 | | |
| | | | | | | |

See accompanying notes.

ENERSYS Consolidated Condensed Statements of Cash Flows (Unaudited) (In Thousands)

| | Three fiscal months ended | | | | | |
|---|---------------------------|-----------------|--|--|--|--|
| | July 3, 2005 | July 4, 2004 | | | | |
| Cash flows from | | | | | | |
| operating activities | 0.750 | ¢ 0.027 | | | | |
| Net earnings \$ Adjustments to reconcile net earnings to net cash provided by operating activities: | 8,759 | \$ 9,026 | | | | |
| Depreciation and amortization | 10,696 | 10,178 | | | | |
| Provision for doubtful accounts | 162 | 165 | | | | |
| Provision for deferred taxes, less amounts related to | | | | | | |
| restructuring Stock-based | (315) | (289) | | | | |
| compensation Loss on disposal of | _ | 193 | | | | |
| fixed assets Changes in assets and liabilities, net of | 139 | 365 | | | | |
| effects of acquisition: Accounts | | | | | | |
| receivable | (20,144) | (10,461) | | | | |
| Inventory Prepaid expenses and other | (12,440) | (7,152) | | | | |
| current assets | (2,766) | 2,140 | | | | |
| Other assets Accounts | 870 | 165 | | | | |
| payable Accrued | 17,461 | (10,939) | | | | |
| expenses Other liabilities | 401 (146) | 1,470 (104) | | | | |
| Net cash provided by (used in) operating activities | 2,677 | (5,243) | | | | |
| Cash flows from investing activities | | | | | | |
| Capital expenditures | (8,535) | (7,776) | | | | |
| Acquisitions Proceeds from disposal of property, plant, and | (33,038) | | | | | |
| equipment | 102 | 3,506 | | | | |
| Net cash used in investing activities | (41,471) | (4,270) | | | | |
| Cash flows from financing activities | | | | | | |
| Net (decrease) increase in short-term debt Proceeds from the issuance | (848) | 7,653 | | | | |
| of long-term debt Payments of long-term debt | 29,876 (913) | (990) | | | | |
| Payments of capital lease obligations, net | (535) | (527) | | | | |
| Exercise of stock options Deferred financing costs | 430 (321) | | | | | |
| Net cash provided by | | | | | | |
| financing activities | 27,689 | 6,136 | | | | |

| Effect of exchange rate changes on cash | (264) | (45) |
|--|----------|--------------|
| Net decrease in cash | (11,369) | (3,422) |
| Cash and cash equivalents at beginning of period | 21,341 | 17,207 |
| Cash and cash equivalents at end of period | \$ 9,972 | \$ 13,785 |

See accompanying notes.

ENERSYS Consolidated Condensed Statements of Comprehensive Income (Unaudited) (In Thousands)

| | Three fiscal months ended | | | | |
|--|-------------------------------|----|-----------------|--|--|
| | uly 3, 2005 | | July 4, 2004 | | |
| Net income | \$ 8,759 | \$ | 9,026 | | |
| Other comprehensive (loss) income, net of tax: | | | | | |
| Net unrealized (loss) gain on derivative | | | | | |
| instruments | (1,931) | | 978 | | |
| Foreign currency translation adjustments | (29,105) | | 150 | | |
| Total comprehensive (loss) income | \$ (22,277) | \$ | 10,154 | | |

See accompanying notes.

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(In Thousands, Except Share and Per Share Data)

NOTE 1: BASIS OF PRESENTATION

The accompanying interim unaudited condensed consolidated financial statements of EnerSys (the "Company") have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all the information and notes required for complete financial statements. In the opinion of management, the unaudited consolidated financial statements include all adjustments, consisting only of normal recurring accruals considered necessary for the fair presentation of the financial position, results of operations, and cash flows for the interim periods presented. The financial statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in the Company's 2005 Annual Report on Form 10-K (SEC File No. 001-32253) dated June 20, 2005.

The Company reports interim financial information for 13-week periods, except for the first quarter, which always begins on April 1, and the fourth quarter, which always ends on March 31. The four fiscal quarters in fiscal 2006 end on July 3, 2005, October 2, 2005, January 1, 2006, and March 31, 2006, respectively. The four fiscal quarters in fiscal 2004, October 3, 2004, January 2, 2005, and March 31, 2005.

NOTE 2: INITIAL PUBLIC OFFERING

In August 2004, EnerSys completed an initial public offering (the "IPO") and issued 12,500,000 shares of our common stock at a value of \$12.50 per share. The Company's Registration Statement (SEC File No. 333-115553) for its IPO was declared effective by the Securities and Exchange Commission on July 26, 2004. The Company's common stock commenced trading on the New York Stock Exchange on July 30, 2004 under the trading symbol "ENS." At the completion of the offering, we had 45,945,559 shares of common stock outstanding, which included 11,014,421 shares that were outstanding prior to the IPO, 22,431,138 shares of common stock converted from preferred shares, and 12,500,000 new shares issued in the IPO. The net proceeds from the offering were \$139,232. The net proceeds and \$1,696 of other corporate funds were used to prepay the entire principal and accrued interest and prepayment penalty on our senior second lien term loan (\$123,015) and to prepay a portion (\$17,913) of our \$380,000 senior secured term loan B.

NOTE 3: NEW ACCOUNTING PRONOUNCEMENTS

In November 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 151, *Inventory Costs, an amendment of ARB No. 43, Chapter 4.* This Statement amends the guidance in ARB No. 43, Chapter 4, "Inventory Pricing," to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). This Statement requires that those items be recognized as current-period charges regardless of whether they meet the criterion of "so abnormal" as defined in ARB No. 43. In addition, this Statement requires that allocation of fixed production overheads to the costs of conversion be based on the normal capacity of the production facilities. The Company is required to adopt SFAS No. 151 in the first quarter of fiscal year 2007. The Company is in the process of reviewing SFAS 151 and has not determined the effects on the consolidated financial statements.

In December 2004, the FASB issued SFAS No. 123 (revised 2004) ("Statement 123(R)"), *Share-Based Payment*, which is a revision of SFAS No. 123, *Accounting for Stock-Based Compensation*. Statement 123(R) supersedes APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and amends SFAS No. 95, *Statement of Cash Flows*. Generally, the approach to accounting for share-based payments in Statement 123(R) is similar to the approach described in Statement 123. However, Statement 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values. The Company is required to adopt SFAS 123(R) in the first quarter of fiscal 2007. The Company is in the process of reviewing SFAS 123 and has not determined the effects on the consolidated financial statements.



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On June 1, 2005, the Company acquired the motive power battery business of FIAMM, S.p.A. This strategic acquisition, which complements our existing European motive power business, has been accounted for as a purchase and has resulted in the recognition of \$10,800 of goodwill in the Company's financial statements.

The Company made an initial allocation of the purchase price at the date of acquisition based upon its understanding of the fair market value of the acquired assets and liabilities. The Company obtained this information during due diligence and through other sources. In the months after the closing, as the Company obtains additional information about these assets and liabilities, the estimates of fair market value will be refined and the allocation of purchase price will be adjusted. Examples of factors and information that the Company uses to refine the allocations include: tangible and intangible assets appraisals and cost data related to business integration. The only items considered for subsequent adjustment are items identified as of the acquisition date.

The following table summarizes the aggregate estimated fair values of assets acquired and liabilities assumed at the date of the acquisition:

| Accounts receivable | \$ 5,995 |
|-------------------------------|--------------|
| Inventory | 14,465 |
| Prepaid expenses and other | |
| assets | 311 |
| Property, plant and equipment | 18,139 |
| Goodwill | 10,800 |
| Accrued expenses | (12,034) |
| Other liabilities | (5,078) |
| | |
| Net cash consideration | \$ 32,598 |
| | |

In connection with its acquisitions, the Company assesses and formulates a plan related to the future integration of the acquired business. This process begins during the due diligence process and is concluded within twelve months of the acquisition. The Company accrues estimates for certain costs related primarily to the business integration, anticipated at the date of the acquisition, in accordance with Emerging Issues Task Force Issue No. 95-3, "Recognition of Liabilities in Connection with a Purchase Business Combination." Adjustments to these estimates are made up to 12 months from the acquisition date as plans are finalized.

NOTE 5: INVENTORIES

Inventories, net consist of:

| | July 3, 2005 | ch 31, 005 |
|-----------------|---------------------|---------------|
| Raw Materials | \$ 38,789 | \$ 34,710 |
| Work-in-Process | 44,714 | 39,628 |
| Finished Goods | 82,634 | 71,709 |
| | | |
| | \$ 166,137 | \$ 146,047 |
| | | |

Inventory reserves for obsolescence and other estimated losses were \$10,481 and \$9,898 at July 3, 2005 and March 31, 2005, respectively.

NOTE 6: ACCOUNTING FOR DERIVATIVES

The Company accounts for derivative instruments and hedging activities in accordance with SFAS 133 Accounting for Derivative Instruments and Hedging Activities, as amended by SFAS 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities and SFAS 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities (collectively, "SFAS 133"). SFAS 133 establishes accounting and reporting standards for derivative instruments and hedging activities. SFAS 133 requires that all derivatives be recognized as either assets or liabilities at fair value. The Company does not enter into derivative contracts for speculative trading purposes. Derivatives are used to hedge the volatility arising from movements in a portion of the cost of lead purchases as well as to hedge certain interest rates and foreign exchange rate risks. The changes in the fair value of these contracts are recorded in Accumulated Other Comprehensive

Income until the related purchased lead, incurred interest rates or foreign currency exposures are charged to earnings. At that time, the portion recorded in Accumulated Other Comprehensive Income is recognized in the Statement of Operations. The amount of Accumulated Other Comprehensive Income related to interest rates, lead and foreign exchange contracts at July 3, 2005 and July 4, 2004, net of tax, was an unrecognized loss of approximately \$1,763 and \$1,600, respectively.

NOTE 7: INCOME TAXES

The Company's income tax provisions for all periods consist of federal, state and foreign income taxes. The tax provisions for the first quarter of fiscal 2006 and 2005 were based on the estimated effective tax rates applicable for the full years ending March 31, 2006 and March 31, 2005, respectively, after giving effect to items specifically related to the interim periods. The first quarter 2006 effective income tax rate was 34.2%. The first quarter fiscal 2005 effective tax rate was 37.1% and, for the full fiscal 2005 year, the effective tax rate was 34.9%.

NOTE 8: WARRANTY

The Company provides for estimated product warranty expenses when the related products are sold, with related liabilities primarily included within accrued expenses. Because warranty estimates are forecasts that are based on the best available information, primarily historical claims experience, claims costs may differ from amounts provided. An analysis of changes in the liability for product warranties is as follows:

| | Three fiscal months ended | | | | | |
|------------------------------|-------------------------------|----|-----------------|--|--|--|
| | July 3, 2005 | | July 4, 2004 | | | |
| Balance at beginning | | | | | | |
| of period | \$ 22,786 | \$ | 23,249 | | | |
| Current period provisions | 4,282 | | 3,560 | | | |
| Costs incurred | (3,774) | | (3,425) | | | |
| | | | | | | |
| Balance at end of | | | | | | |
| period | \$ 23,294 | \$ | 23,384 | | | |
| | | | | | | |

NOTE 9: RESTRUCTURING ACTIVITY

In fiscal year 2002, the ESG acquisition was completed (see Note 3 to the Consolidated Financial Statements included in the Company's 2005 Annual Report on Form 10-K); and, in the first quarter of fiscal 2006, the FIAMM acquisition was completed (see Note 4 in this Form 10-Q). Estimates of restructuring actions are recorded at the time of the original acquisition accounting. Adjustments to these estimates are made up to 12 months from the acquisition date as plans are finalized. To the extent these accruals are not utilized for the intended purpose, the excess is recorded as a reduction of the purchase price, typically by reducing recorded goodwill. Costs incurred in excess of the recorded accruals are expensed as incurred. A rollforward of this restructuring reserve is as follows:

| | Three fiscal months ended | | | | | |
|--------------------------------------|-------------------------------|----|-----------------|--|--|--|
| | ly 3, 005 | | July 4, 2004 | | | |
| Balance at beginning of period | \$ 15,971 | \$ | 38,344 | | | |
| Current accrual Costs incurred | 9,000 (1,691) | | (4,441) | | | |
| Foreign currency impact and other | (1,052) | | (726) | | | |
| Balance at end of period | \$ 22,228 | \$ | 33,177 | | | |

The costs incurred in the three months ended July 3, 2005 related primarily to restructuring activity in our German facility. Since inception of these aggregate restructuring reserves, \$36,755 of costs have been incurred.

During the fiscal year ended March 31, 2002, the Company also decided to close and downsize certain existing manufacturing locations in North and South America, reduce product offerings, reduce sales and distribution facilities, and implement other consolidation initiatives. This restructuring activity is more fully described in Notes 3 and 22 to the Consolidated Financial Statements included in the Company's 2005 Annual Report on Form 10-K. A rollforward of this restructuring reserve is as follows:

| | Three fiscal months ended | | | | | |
|-------------------------------------|---------------------------|-----------------|--------|--|--|--|
| | July 3, 2005 | July 4, 2004 | | | | |
| Balance at beginning of period | \$ 4,766 | \$ | 12,063 | | | |
| Costs incurred Balance at end of | (550) | | (345) | | | |
| period | \$ 4,216 | \$ | 11,718 | | | |

The costs incurred in the three months ended July 3, 2005 relate primarily to the closing of a manufacturing location. Since the inception of these aggregate reserves, \$20,988 of costs have been incurred.

NOTE 10: DEBT

On June 15, 2005, the Company entered into a Euro 25,000 Credit Facility Agreement among EnerSys Holdings (Luxembourg S.a.r.l.), SanPaolo IMI S.p.A., as Facility Agent and lender, and Banca Intesa S.p.A., as lender (the "Euro Credit Agreement"). The proceeds from the Euro Credit Agreement were used to reduce the outstanding balance of the U.S. Credit Agreement that was utilized as bridge financing for the June 1, 2005 acquisition of the motive power battery business of FIAMM S.p.A. The Euro Credit Agreement matures on June 30, 2011 and is subject to quarterly principal amortization beginning March 31, 2007. Obligations under the Euro Credit Agreement are secured by a pledge of the shares of our Italian subsidiary and guaranty from EnerSys Capital Inc. Borrowings under the Euro Credit Agreement bear interest at a floating rate based upon a EURIBOR rate plus an applicable percentage. Company debt is more fully described in Note 9 to the Consolidated Financial Statements included in the Company's 2005 Annual Report on Form 10-K.

NOTE 11: PENSIONS

The following table presents the interim disclosure requirements of components of the Company's net periodic benefit cost related to its defined benefit pension plans.

| | | United States | Plans | | International Plan | | | | |
|-----------------------------------|-----------------|------------------|-----------------|-------|---------------------------|-------|----|----------------|--|
| | | Three fiscal mon | ths ended | | Three fiscal months ended | | | | |
| | July 3, 2005 | | July 4, 2004 | | July 3, 2005 | | | uly 4, 2004 | |
| Service cost | \$ | 51 | \$ | 51 | \$ | 720 | \$ | 873 | |
| Interest cost | | 126 | | 124 | | 390 | | 331 | |
| Expected return on plan assets | | (144) | | (143) | | (238) | | (153) | |
| Amortization and deferral | | 41 | | 37 | | | | | |
| Net periodic benefit cost | \$ | 74 | \$ | 69 | \$ | 872 | \$ | 1,051 | |
| | | | | | | | | | |

Significant assumptions used in the accounting for the pension benefit plans are as follows:

| | United States F | lans | International Plan Three fiscal months ended | | | |
|-----------------------------------|--------------------|-----------------|--|-----------------|--|--|
| | Three fiscal month | s ended | | | | |
| | July 3, 2005 | July 4, 2004 | July 3, 2005 | July 4, 2004 | | |
| Discount rate | 6.0 % | 6.0 % | 2.5-6.0% | 5.8 - 7.0% | | |
| Expected return on plan assets | 9.0 % | 9.0 % | 6.0-7.8% | 7.8% | | |
| Rate of compensation increase | N/A | N/A | 1.0 - 4.0% | 3.5 - 3.8% | | |

Table of Contents NOTE 12: STOCK PLANS

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123, *Accounting for Stock-Based Compensation* as amended, to options granted under the stock option plan. For purposes of this pro forma disclosure, the estimated value of the options is amortized ratably to expense over the options' vesting periods. Because the estimated value is determined as of the date of grant, the actual value ultimately realized by the employee may be significantly different.

| | | y 3, 2005 | | July 4, 2004 |
|---|----|-----------|----|--------------|
| Net income – as reported Stock-based compensation | \$ | 8,759 | \$ | 871 |
| expense included in net earnings, net of tax | | _ | | 122 |
| otal stock-based employee compensation expense determined under fair value based method for all awards, | | | | |
| net of related tax effects | | (105) | | (692) |
| Jet income – pro forma | \$ | 8,654 | \$ | 301 |
| et income per common share – basic – as reported | \$ | 0.19 | \$ | 0.08 |
| et income per common share – basic – pro forma | \$ | 0.19 | \$ | 0.03 |
| et income per common share – diluted – as reported | \$ | 0.19 | \$ | 0.08 |
| et income per common share – diluted – pro forma | \$ | 0.19 | \$ | 0.03 |
| eighted average fair value of options granted during the period | \$ | 5.73 | \$ | 2.00 |

SFAS No. 123 requires the use of option-pricing models that were not developed for use in valuing employee stock options. The Black-Scholes option-pricing model was developed for use in estimating the fair value of short-lived exchange traded options that have no vesting restrictions and are fully transferable. In addition, option-pricing models require the input of highly subjective assumptions, including the option's expected life and the price volatility of the underlying stock. Because changes in the subjective input assumptions can materially affect the fair value estimate, in the option of management, the existing models do not necessarily provide a reliable single measure of the fair value of employee stock options.

NOTE 13: EARNINGS PER SHARE

Net earnings per share – basic is based on the weighted average number of shares of common stock outstanding. Net earnings per share – diluted reflects the potential dilution that could occur if stock options were exercised. See Note 2 for description of the effect of IPO on shares outstanding. Weighted average common shares and common shares – diluted were as follows:

| | Three mor | Three months ended | | | | | | |
|---|--------------|--------------------|--|--|--|--|--|--|
| | July 3, 2005 | July 4, 2004 | | | | | | |
| Weighted average shares of common stock outstanding | 46,166,709 | 11,014,421 | | | | | | |
| Assumed exercise of stock options, net of shares assumed reacquired | 200,080 | 502,447 | | | | | | |
| Weighted average common shares-diluted | 46,366,789 | 11,516,868 | | | | | | |

At July 3, 2005 and July 4, 2004, there were 2,823,111 and 2,939,888, respectively, outstanding employee stock options that are out-of-the money and therefore were excluded from the calculation of the dilutive effect of employee stock options.

NOTE 14: COMMITMENTS AND CONTINGENCIES

The Company is involved in litigation incidental to conduct of its business, the results of which, in the opinion of management, are not likely to be material to the Company's financial condition, results of operations, or cash flows (see Note 18 to the Consolidated Financial Statements included in the Company's 2005 Annual Report on Form 10-K).

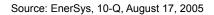


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The Company has the following two reportable business segments:

The *Reserve Power* segment manufactures batteries used to provide backup power for the continuous operation of critical systems during power disruptions. They include telecommunications and computer systems, such as process control and database systems. This segment also includes aerospace and defense applications including battery power systems for combat vehicles, commercial and military aircraft and submarines.

The Motive Power segment manufactures batteries used to power mobile manufacturing, warehousing and other ground handling equipment, primarily electric industrial forklift trucks.

The following table provides selected financial data for the Company's reportable business segments:

| | Reserve Power | Motive Power | Other ⁽¹⁾ | Consolidated |
|-------------------------------------|-------------------|------------------|--------------------------|------------------|
| Three months ended July 3, 2005: | | | | |
| Net Sales | \$ 136,273 | \$ 167,569 | \$ | \$ 303,842 |
| Operating earnings (loss) | \$ 8,449 | \$ 9,212 | \$ (14) | \$ 17,647 |
| July 4, 2004: | | | | |
| Net Sales | \$ 124,800 | \$ 138,461 | \$ | \$ 263,261 |
| Operating earnings (loss) | \$ 11,127 | \$ 11,034 | \$ (47) | \$ 22,114 |

⁽¹⁾ Other includes certain corporate services.

Table of Contents ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 (the "Reform Act") provides a safe harbor for forward-looking statements made by or on behalf of EnerSys. EnerSys and its representatives may, from time to time, make written or verbal forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and its reports to stockholders. Generally, the inclusion of the words "believe," "expect," "intend," "estimate," "anticipate," "will," and similar expressions identify statements that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 and that are intended to come within the safe harbor protection provided by those sections. All statements addressing operating performance, events, or developments that EnerSys expects or anticipates will occur in the future, including statements relating to sales growth, earnings or earnings per share growth, and market share, as well as statements expressing optimism or pessimism about future operating results, are forward-looking statements within the meaning of the Reform Act. The forward-looking statements are and will be based on management's then-current views and assumptions regarding future events and operating performance, and are applicable only as of the dates of such statements.

Forward-looking statements involve risks, uncertainties and assumptions. Although we do not make forward-looking statements unless we believe we have a reasonable basis for doing so, we cannot guarantee their accuracy. Actual results may differ materially from those expressed in these forward-looking statements due to a number of uncertainties and risks, including the risks described in the Company's 2005 Annual Report on Form 10-K and other unforeseen risks. You should not put undue reliance on any forward-looking statements. These statements speak only as of the date of this Quarterly Report on Form 10-Q, and we undertake no obligation to update or revise these statements to reflect events or circumstances occurring after the date of this Quarterly Report on Form 10-Q.

Our actual results may differ materially from those contemplated by the forward-looking statements for a number of reasons, including the following factors:

- general cyclical patterns of the industries in which our customers operate;
- the extent to which we can control our fixed and variable costs;
- · the raw material in our products may experience significant fluctuations in market price;
- certain raw materials constitute hazardous materials that may give rise to costly environmental and safety claims;
- risks involved in foreign operations such as disruption of markets, changes in import and export laws, currency restrictions and currency exchange rate fluctuations;
- our ability to raise our selling prices to our customers when our product costs increase;
- · the extent to which we are able to efficiently utilize our global manufacturing facilities and optimize their capacity;
- · general economic conditions in the markets in which we operate;
- · competitiveness of the battery markets in the Americas, Europe and Asia;
- our timely development of competitive new products and product enhancements in a changing environment and the acceptance of such products and product enhancements by customers;
- our ability to adequately protect our proprietary intellectual property, technology and brand names;
- unanticipated litigation proceedings to which we might be subject, the results of which could have a material adverse effect on us and our business;
- changes in our market share in the business segments and regions where we operate;

- our ability to implement our cost reduction initiatives successfully and improve our profitability;
- · unanticipated quality problems associated with our products;
- our ability to implement business strategies, including our acquisition strategy, and restructuring plans;
- our acquisition strategy may not be successful in locating advantageous targets;
- our ability to successfully integrate any assets, liabilities, customers, systems and management personnel we acquire into our operations and our ability to realize related revenue synergies and cost savings within expected time frames;
- our ability to successfully implement a new enterprise resource planning system;
- our debt and debt service requirements which may restrict our operational and financial flexibility, as well as imposing unfavorable interest and financing costs;
- · adverse changes in our short- and long-term debt levels and adverse changes in the floating interest rates under our credit facilities;
- · our exposure to fluctuations in interest rates on our variable-rate debt;
- our inability to attract and retain qualified personnel;
- · credit risk associated with our customers, including risk of insolvency and bankruptcy;
- · our ability to successfully recover in the event of a disaster affecting our infrastructure; and
- terrorist acts or acts of war, whether in the United States or abroad, could cause damage or disruption to our operations, our suppliers, channels to
 market or customers, or could cause costs to increase, or create political or economic instability, any of which could have a material adverse effect on
 our business.

This list of factors that may affect future performance is illustrative, but by no means exhaustive. Accordingly, all forward-looking statements should be evaluated with the understanding of their inherent uncertainty.

NON-GAAP MEASURES

This report contains financial information determined by methods other than in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"). EnerSys' management uses non-GAAP measures in their analysis of the Company's performance. These measures, as used by EnerSys, adjust net earnings determined in accordance with GAAP to reflect changes in financial results associated with our IPO. Management believes presentations of financial measures reflecting these adjustments provide useful supplemental information in evaluating the operating results of our business. These disclosures should not be viewed as a substitute for net earnings determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

OVERVIEW

We are the world's largest manufacturer, marketer and distributor of lead-acid industrial batteries. We also manufacture, market and distribute related products such as chargers, power equipment and battery accessories, and we provide related after-market and customer-support services for lead-acid industrial batteries. We market and sell our products globally to over 10,000 customers in more than 100 countries through a network of distributors, independent representatives and an internal sales force.

We have two business segments: reserve power and motive power. Net sales classifications by segment are as follows:

- Reserve power batteries are used to provide backup power for the continuous operation of critical telecommunications and UPS during power disruptions. This segment also includes aerospace and defense applications including battery power systems for combat vehicles, commercial and military aircraft and submarines.
- Motive power batteries are used to power mobile manufacturing, warehousing and other ground handling equipment, primarily electric industrial forklift trucks.

We evaluate business segment performance based primarily upon operating earnings. All corporate and centrally incurred regional costs are allocated to the business segments based principally on net sales. We evaluate business segment cash flow and financial position performance based primarily upon capital expenditures and primary working capital levels. Primary working capital for this purpose is trade accounts receivable, plus inventories, minus trade accounts payable and the resulting net amount is divided by the trailing three month net sales (annualized) for the respective business segment or reporting location, to derive a primary working capital percentage ratio. Although we monitor the three elements of primary working capital (receivables, inventory and payables), our primary focus is on the total amount. Primary working capital was \$303.5 million (yielding a primary working capital percentage ratio of 24.7%) at March 31, 2005. The FIAMM acquisition increased this ratio during the quarter with the additional primary working capital at the end of the quarter relating to only one month of net sales. Excluding the effect of the FIAMM acquisition, the primary working capital percentage at July 3, 2005 was 23.6%, a significant improvement from the percentage at March 31, 2005. We closely manage our level of working capital due to the significant impact it has on cash flow and, as a result, our level of debt. Lastly, on a consolidated basis, we review short- and long-term debt levels, on a daily basis, with corresponding leverage ratios monitored, primarily using debt to EBITDA ratios. EBITDA is a non-GAAP measure and is defined as earnings before interest, income taxes, depreciation and amortization.

We operate and manage our business in three primary geographic regions of the world—the Americas, Europe and Asia. Our business is highly decentralized with 21 manufacturing and assembly locations throughout the world. Over half of our net sales for the first quarter of fiscal 2006 and 2005 were generated outside of North America. Our management structure and financial reporting systems, and associated internal controls and procedures, are all consistent with our two business segments and three geographic regions in which we operate. We report on a March 31 fiscal year.

Our financial results are largely driven by the following factors:

- general cyclical patterns of the industries in which our customers operate;
- changes in our market share in the business segments and regions where we operate;
- changes in our selling prices and, in periods when our product costs increase, our ability to raise our selling prices to pass such cost increases through to our customers;
- the extent to which we are able to efficiently utilize our global manufacturing facilities and optimize their capacity;
- the extent to which we can control our fixed and variable costs, including those for our raw materials, manufacturing and distribution, operating activities and interest; and
- changes in our short- and long-term debt levels and changes in the floating interest rates under our credit facilities.

Several of our competitors have experienced financial difficulties. As a result, we have been subjected to continual and significant pricing pressures over the past several years. We anticipate heightened competitive pricing pressure as Chinese and other foreign producers, able to employ labor at significantly lower costs than producers in the U.S. and Western Europe, expand their export capacity and increase their marketing presence in our major U.S. and European markets. Our ability to maintain and improve our operating margins has depended, and continues to depend, on our ability to control our costs and maintain our pricing. We estimate that selling price increases have resulted in the recovery of approximately 40%, on a cumulative basis for the last five fiscal quarters since the end of fiscal 2004, of the higher costs of commodities. Our business strategy has been highly focused on increasing our market share, tightly controlling capital expenditures and cash and reducing our costs.

RESULTS OF OPERATIONS

NET SALES

By segment

| | Three months ended July 3, 2005 | | Three months ended July 4, 2004 | | | Increase | | |
|------------------|------------------------------------|----------------|-------------------------------------|----------------|-------------------------------------|----------|----------------|------------|
| | | In Millions | Percentage of Total Net Sales | In Millions | Percentage of Total Net Sales | N | In Aillions | Percentage |
| Reserve power | \$ | 136.3 | 44.9 % | \$ 124.8 | 47.4% | \$ | 11.5 | 9.2 % |
| Motive power | | 167.5 | 55.1 | 138.5 | 52.6 | _ | 29.0 | 20.9 |
| Total | \$ | 303.8 | 100.0 % | \$ 263.3 | 100.0% | \$ | 40.5 | 15.4 % |

By region

| | | Three months ended July 3, 2005 | | | Three months ended July 4, 2004 | | | Increase | | |
|---------|----|------------------------------------|------------------------|----|------------------------------------|------------------------|----|----------|------------|--|
| | | In | Percentage of Total | | In | Percentage of Total | | In | D | |
| | | Millions | Net Sales | | Millions | Net Sales | N | lillions | Percentage | |
| America | \$ | 124.2 | 40.9 % | \$ | 112.8 | 42.8% | \$ | 11.4 | 10.1 % | |
| Europe | | 164.6 | 54.2 | | 132.9 | 50.5 | | 31.7 | 23.9 | |
| Asia | | 15.0 | 4.9 | | 17.6 | 6.7 | | (2.6) | (14.8) | |
| | | · | | | | | | | | |
| Total | \$ | 303.8 | 100.0 % | \$ | 263.3 | 100.0% | \$ | 40.5 | 15.4 % | |
| | _ | | | _ | | | | | | |

(1) Includes Europe, Middle East and Africa

Net sales, excluding the effect of foreign currency translation, increased 14.0% or \$36.9 million in the first quarter of fiscal 2006 over the comparable period of 2005. The robust growth experienced in our Motive Power segment in the prior year continued into the first quarter of fiscal 2006. In addition, the impact of the increased sales from the FIAMM acquisition of approximately \$7 million are reflected in the Motive Power segment in the first quarter of fiscal 2006. Our Reserve Power segment achieved a strong first quarter 2006 growth attributed primarily to sales of military batteries, which are part of our aerospace and defense product line.

Both the Americas and Europe regions results showed solid growth in the first quarter of fiscal 2006 compared to the comparable period of 2005. Our Asia sales in the first quarter of fiscal 2006 declined 14.8% in comparison to the first quarter of 2005 attributed to the loss of low margin volume. Our strategic focus for growth in Asia is on improving the mix of product sales that will generate higher operating margins.

Table of Contents GROSS PROFIT

| | Three months ended July 3, 2005 | | Three months ended July 4, 2004 | | | | Increase | | |
|-----------------|------------------------------------|----------------|-------------------------------------|----|----------------|-------------------------------------|----------|----------------|------------|
| | | In Millions | Percentage of Total Net Sales | | In Millions | Percentage of Total Net Sales | 1 | In Millions | Percentage |
| Gross profit | \$ | 66.5 | 21.9% | \$ | 66.7 | 25.3% | \$ | (0.2) | (0.3)% |

Gross profit, excluding the effect of foreign currency translation, decreased 1.1% or \$0.7 million in the first quarter of fiscal 2006 when compared to the first quarter of fiscal 2005. Gross profit percentage of net sales declined 340 basis points in the first quarter of fiscal 2006 in comparison to the comparable period in fiscal 2005. The primary cause of the decline in gross profit is directly attributed to higher raw material costs and to a higher portion of lower margin sales in the Americas segment. Pricing recovery in certain areas continues to be challenging, particularly in the Reserve Power segment. We estimate that the cost of lead, our most significant raw material, decreased our gross profit by approximately \$4.2 million in the first quarter of fiscal 2006 compared to the first quarter of fiscal 2005. We continue to focus on cost savings initiatives and our lead hedging policy to help mitigate the rising cost of raw materials. Our sales initiatives will continue to focus on improving product mix to higher margin products and implementing sales price increases to offset raw material cost increases.

OPERATING EXPENSES

| | Three months ended July 3, 2005 | | Three months ended July 4, 2004 | | | Increase | | |
|-----------------------|------------------------------------|------|--|--------------------|-------------------------------------|----------|--------------|------------|
| | In Million | ıs | Percentage of Total Net Sales | In Millions | Percentage of Total Net Sales | | In llions | Percentage |
| Operating expenses | \$ | 48.9 | 16.1 % | \$ 44.6 | 16.9 % | \$ | 4.3 | 9.6 % |

Operating expenses, excluding the effect of foreign currency translation, increased 8.2% or \$3.7 million in the first quarter of fiscal 2006 over the comparable period of the prior year. Operating expenses as a percentage of net sales decreased 80 basis points in the first quarter of fiscal 2006 in comparison to the comparable period in fiscal 2005. We continue to focus on expense saving initiatives and to further leveraging the fixed components of our operating expenses. Included in the first quarter of fiscal 2006 operating expenses were public company expenses, primarily Sarbanes-Oxley expenses, of approximately \$2.0 million and a \$0.9 million favorable cash settlement attributable to a litigation matter.

Selling expenses, our main component of operating expenses, were 63.9% of total operating expenses in the first quarter of fiscal 2006 compared to 65.2% of total operating expenses in the first quarter of fiscal 2005.

OPERATING EARNINGS

| | Three months ended July 3, 2005 | | Three months ended July 4, 2004 | | | | Increase | | |
|------------------|------------------------------------|----------------|------------------------------------|----|----------------|-------------------------------|----------|---------------|------------|
| | | In Millions | Percentage of Net Sales | | In Millions | Percentage of Net Sales | M | In illions | Percentage |
| Reserve power | \$ | 8.4 | 6.2% | \$ | 11.1 | 8.9% | \$ | (2.7) | (24.3)% |
| Motive power | | 9.2 | 5.5 | | 11.0 | 7.9 | | (1.8) | (16.4) |
| Total | \$ | 17.6 | 5.8% | \$ | 22.1 | 8.4% | \$ | (4.5) | (20.4)% |



Operating earnings, excluding the effect of foreign currency translation, decreased 19.0% or \$4.2 million in the first quarter of fiscal 2006 in comparison to the first quarter of fiscal 2005. Operating earnings as a percentage of net sales decreased 260 basis points in the first quarter of fiscal 2006 in comparison to the first quarter of fiscal 2005. As discussed above, our operating earnings were significantly affected by higher raw material costs partially offset by selling price increases and our continuing cost savings programs.

INTEREST EXPENSE

Interest expense of \$5.8 million in the first quarter of fiscal 2006 (net of interest income of \$0.2 million) was \$1.6 million lower than the \$7.4 million in the first quarter of fiscal 2005. Our average debt outstanding in the first quarter of fiscal 2006 was \$387.3 million compared to \$514.7 in the first quarter of fiscal 2005. Our average interest rate incurred in the first quarter of fiscal 2006 was 5.28% compared to 4.98% in the first quarter of fiscal 2005. Included in first quarter fiscal 2006 and 2005 interest expense are non-cash charges of \$0.4 million for deferred financing fees. The decrease in interest expense in the first quarter of fiscal 2006 is attributed primarily to the reduction in debt related to the Company's IPO issuance in August 2004 and the one-half of one percent reduction in the new term loan B credit spread, partially offset by higher interest rates on variable rate borrowings in the first quarter of fiscal 2006 compared to the comparable period in fiscal 2005.

OTHER (INCOME) EXPENSE, NET

Other income of \$1.5 million was recorded in the first quarter of fiscal 2006 compared to other expense of \$0.3 million in the comparable period of fiscal 2005. This \$1.8 million favorable change in the first quarter of fiscal 2006 is primarily attributed to \$1.5 million of non-operating foreign currency net transaction gains on certain inter company debt instruments.

EARNINGS BEFORE INCOME TAXES

As a result of the above, earnings before income taxes decreased \$1.0 million in the first quarter of fiscal 2006 compared to the comparable period of fiscal 2005. Earnings before income taxes as a percentage of sales decreased 110 basis points in the first quarter of fiscal 2006 in comparison to the first quarter of fiscal 2005.

INCOME TAX EXPENSE

The first quarter fiscal 2006 effective tax rate was 34.2% compared to 37.1% in the comparable period of fiscal 2005. This rate reduction is primarily due to a lower amount of foreign source income that is taxable in the United States in the first quarter of fiscal 2006 compared to the first quarter of fiscal 2005.

NET EARNINGS AVAILABLE TO COMMON SHAREHOLDERS

As a result of the above, net earnings available to common shareholders in the first quarter of fiscal 2006 was \$8.8 million (2.9% of net sales) compared to \$0.9 million (0.3% of net sales) in the comparable period of fiscal 2005.

Net earnings per common share in the first quarter of fiscal 2006 were \$0.19 (basic and diluted) compared to \$0.08 (basic and diluted) in the comparable period of fiscal 2005.



Table of Contents NON-GAAP FINANCIAL MEASURES

Pro forma net earnings are calculated giving effect to the IPO as if it occurred as of the beginning of the pro forma periods presented. Pro forma basic and diluted weighted-average share amounts are calculated as of the IPO date. The following table provides additional information regarding certain non-GAAP measures.

| | Three fiscal months ended | | | | | | | |
|--|---------------------------|---|--|--|--|--|--|--|
| | July 3, 2005 | July 4, 2004 | | | | | | |
| | (in millio | ms, except share and per share amounts) | | | | | | |
| Net earnings reconciliation: | | | | | | | | |
| <i>available to common shareholders</i> | \$ 8.8 | \$ 0.9 | | | | | | |
| Pro forma adjustments (net of tax): | ۵ ۵.0 | J U.7 | | | | | | |
| Interest expense Series A | _ | 1.4 | | | | | | |
| convertible stock dividends | | 8.2 | | | | | | |
| Total pro forma adjustments | | 9.6 | | | | | | |
| Pro forma net earnings available to common | A | | | | | | | |
| shareholders | \$ 8.8 | \$ 10.5 | | | | | | |
| Basic shares reconciliation: | | | | | | | | |
| <i>Is reported basic</i> weighted average shares | 46,166,709 | 11,014,421 | | | | | | |
| Pro forma adjustments: Assumed | | | | | | | | |
| beginning of fiscal 2005 year | (221.150) | | | | | | | |
| weighting Preferred stock converted | (221,150) | 22,431,138 | | | | | | |
| New shares issued in IPO | _ | 12,500,000 | | | | | | |
| Total pro forma adjustments | (221,150) | 34,931,138 | | | | | | |
| <i>Pro forma basic</i> weighted average shares | 45,945,559 | 45,945,559 | | | | | | |
| Diluted shares reconciliation: | | | | | | | | |
| s reported diluted weighted average shares | 46,366,788 | 11,516,868 | | | | | | |
| Pro forma adjustments: Adjust dilutive | | | | | | | | |
| options to IPO effective | | | | | | | | |
| date Preferred stock converted | 81,218 | 22,431,138 | | | | | | |
| New shares issued in | | | | | | | | |
| IPO Total pro formo | | 12,500,000 | | | | | | |
| Total pro forma adjustments | 81,218 | 34,931,138 | | | | | | |

| Pro forma diluted weighted average shares | | 46,448,006 | 46,448,006 |
|---|----|------------|----------------|
| Pro forma earnings p share | er | | |
| Basic | \$ | 0.19 | \$ 0.23 |
| Diluted | \$ | 0.19 | \$ 0.23 |
| Reported earnings pe share | er | | |
| Basic | \$ | 0.19 | \$ 0.08 |
| Diluted | \$ | 0.19 | \$ 0.08 |

⁽¹⁾ Resulting from the assumed prepayment of debt from the IPO proceeds as if it occurred on April 1, 2004.

Table of Contents LIQUIDITY AND CAPITAL RESOURCES

Operating activities provided cash of \$2.7 million for the first three months of fiscal 2006, as compared to a use of cash of \$5.2 million in the comparable period in fiscal 2005. This change was primarily due to a lower use of cash for primary working capital in the current quarter.

Investing activities used cash of \$41.5 million for the first three months of fiscal 2006, as compared to cash used of \$4.3 million in the comparable period in fiscal 2005. This change was primarily due to cash paid of \$33.0 million for the FIAMM acquisition. Capital expenditures were \$8.5 million in the first quarter of fiscal 2006, compared to \$7.8 million in the first quarter of fiscal 2005.

Financing activities provided cash of \$27.7 million in the first quarter of fiscal 2006, as compared to cash provided of \$6.1 million in the comparable period of fiscal 2005. This change is primarily attributed to the new debt financing of ϵ 25.0 million (approximately \$29.9 million) related to the FIAMM acquisition.

All obligations under our U.S. Credit Agreement are secured by, among other things, substantially all of our U.S. assets. All obligations under our Euro Credit Agreement are secured by a pledge of the shares of our Italian subsidiary and a guaranty of our subsidiary, EnerSys Capital Inc. Our U.S. and Euro Credit Agreements contain various covenants which, absent prepayment in full of the indebtedness and other obligations, or the receipt of waivers, limit our ability to conduct certain specified business transactions, buy or sell assets out of the ordinary course of business, engage in sale and leaseback transactions, pay dividends and take certain other actions.

We currently are in compliance with all covenants and conditions under our credit agreements. Since we believe that we will continue to comply with these covenants and conditions, we believe that we have adequate availability of funds to meet our cash requirements. See Note 9 to the Consolidated Financial Statements included in the Company's 2005 Annual Report on Form 10-K for the year ended March 31, 2005 for a detailed description of debt.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

EnerSys' cash flows and earnings are subject to fluctuations resulting from changes in interest rates, foreign currency exchange rates and raw material costs. We manage our exposure to these market risks through internally established policies and procedures and, when deemed appropriate, through the use of derivative financial instruments. EnerSys' policy does not allow speculation in derivative instruments for profit or execution of derivative instrument contracts for which there are no underlying exposures. We do not use financial instruments for trading purposes and are not a party to any leveraged derivatives. We monitor our underlying market risk exposures on an ongoing basis and believe that we can modify or adapt our hedging strategies as needed.

We are exposed to changes in variable interest rates on borrowings under our credit agreements. On a selective basis, from time to time, we enter into interest rate swap agreements to reduce the negative impact that increases in interest rates could have on our outstanding variable debt.

In February 2001, we entered into interest rate swap agreements to fix the interest rate on \$60.0 million of our floating rate debt through February 22, 2006, at 5.59% per year. In April and May 2004, we amended these agreements to extend the maturity to February 22, 2008, and reduce the fixed rate to 5.16% per year beginning May 24, 2004.

In April 2004, we entered into interest rate swap agreements to fix interest rates on an additional \$60.0 million of floating rate debt through May 5, 2008. The fixed rates per year began May 5, 2004, and are 2.85% during the first year, 3.15% the second year, 3.95% the third year and 4.75% in the fourth year, which averages 3.68% for the four-year period.

In August 2004, we entered into an interest rate swap agreement to fix interest rates on an additional \$8.0 million of floating rate debt through May 5, 2008. The fixed rates per year began November 5, 2004, and are 2.85% during the first half of the year, 3.15% the second year, 3.95% the third year and 4.20% in the fourth year, which averages 3.64% for the three and one-half year period.

A 1% increase in U.S. LIBOR interest rates would increase interest expense by approximately \$2.3 million.

We have a significant risk in our exposure to certain raw materials, which we estimate were approximately half of total cost of goods sold for the first three months of fiscal 2006 and 2005.

Our largest single raw material cost is lead, for which the cost remains volatile. To ensure a steady supply of lead and to mitigate against large increases in cost, we enter into contracts with our suppliers for the purchase of lead and forward purchase contracts with financial institutions to hedge the price of lead. Each contract is for a period not extending beyond one year. Under these contracts, we were committed to the purchase or the purchase price of the following amounts of lead:

| Date | \$'s (in millions) | # Pounds (in millions) | Average Cost/Pound | Approximate% of Lead Requirements ⁽¹⁾ |
|----------------|-----------------------|---------------------------|-----------------------|--|
| July 3, 2005 | \$ 36.5 | 91.5 | \$ 0.40 | 23 % |
| March 31, 2005 | 3.7 | 9.9 | 0.37 | 3 % |
| July 4, 2004 | 21.8 | 67.0 | 0.33 | 21 % |

⁽¹⁾ Based on the fiscal year lead requirements for the period then ended.

We estimate that a 10% increase in lead over our estimated cost in fiscal 2006 would increase our annual total cost of goods sold by approximately \$17.0 million.

We are also exposed to foreign currency exchange rates. Our largest exposure is from the purchase and conversion of U.S. dollar based lead costs into local currencies in Europe, China and Mexico. Additionally, we have currency exposures from intercompany trade transactions. To hedge these exposures we enter into forward and option contracts with financial institutions. Each contract is for a period not extending beyond one year. As of July 3, 2005, March 31, 2005 and July 4, 2004, we had entered into a combination of \$22.0 million, \$0 and \$0 forward and option contracts, respectively.

Based primarily on statistical currency correlations on the Company's exposures in fiscal 2005, we are highly confident that the pretax effect on our annual earnings of changes in the principal currencies in which we conduct our business would not be in excess of approximately \$4 million in more than one year out of twenty years.

ITEM 4. DISCLOSURE CONTROLS AND PROCEDURES

(a) Disclosure Controls and Procedures. The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective.

(b) Internal Control Over Financial Reporting. There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

See Part 1, Item 1, Note 14, "Commitments and Contingencies," for discussion of our legal proceedings.

Table of Contents Item 6. Exhibits

- 3.1 Fifth Restated Certificate of Incorporation (incorporated by reference to exhibit 3.1 to Amendment No. 3 to EnerSys' Registration Statement on Form S-1 (File No. 333-115553) filed on July 13, 2004).
- 3.2 Bylaws (incorporated by reference to exhibit 3.2 to Amendment No. 3 to EnerSys' Registration Statement on Form S-1 (File No. 333-115553) filed on July 13, 2004).
- 4.1 Form of Common Stock Certificate (incorporated by reference to exhibit 4.1 to Amendment No. 3 to EnerSys' Registration Statement on Form S-1 (File No. 333-115553) filed on July 13, 2004).
- 4.2 2004 Securityholder Agreement (incorporated by reference to exhibit 4.2 to Amendment No. 4 to EnerSys' Registration Statement on Form S-1 (File No. 333-115553) filed on July 26, 2004).
- 10.1 Second Amendment and Consent to Credit Agreement (incorporated by reference to Exhibit 10.3 to EnerSys' Form 10-K dated June 20, 2005).
- 10.2 Letter, dated April 13, 2005, amending the Employment Agreement between Yuasa, Inc. and John D. Craig (incorporated by reference to Exhibit 10.18 to EnerSys' Form 10-K dated June 20, 2005).
- 10.3 Letter, dated April 13, 2005, amending the Employment Agreement between Yuasa, Inc. and Michael T. Philion (incorporated by reference to Exhibit 10.19 to EnerSys' Form 10-K dated June 20, 2005).
- 10.4 Letter, dated April 13, 2005, amending the Employment Agreement between Yuasa, Inc. and John A. Shea (incorporated by reference to Exhibit 10.20 to EnerSys' Form 10-K dated June 20, 2005).
- 10.5 Letter, dated April 13, 2005, amending the Employment Agreement between Yuasa, Inc. and Richard W. Zuidema (incorporated by reference to Exhibit 10.21 to EnerSys' Form 10-K dated June 20, 2005).
- 10.6 Letter, dated April 13, 2005, amending the Directorship Agreement between Hawker Belgium S.A. and Raymond R. Kubis (incorporated by reference to Exhibit 10.22 to EnerSys' Form 10-K dated June 20, 2005).
- 31.1 Certification of the Chief Executive Officer pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of the Chief Financial Officer pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ENERSYS (Registrant)

By /s/ Michael T. Philion

Michael T. Philion Executive Vice President-Finance and Chief Financial Officer (Authorized Officer and Principal Financial Officer)

Date: August 17, 2005

EnerSys

EXHIBIT INDEX

| Exhibit Number | Description of Exhibit |
|-------------------|--|
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| 4.1 | Form of Common Stock Certificate (incorporated by reference to exhibit 4.1 to Amendment No. 3 to EnerSys' Registration Statement on Form S-1 (File No. 333-115553) filed on July 13, 2004). |
| 4.2 | 2004 Securityholder Agreement (incorporated by reference to exhibit 4.2 to Amendment No. 4 to EnerSys' Registration Statement on Form S-1 (File No. 333-115553) filed on July 26, 2004). |
| 10.1 | Second Amendment and Consent to Credit Agreement (incorporated by reference to Exhibit 10.3 to EnerSys' Form 10-K dated June 20, 2005). |
| 10.2 | Letter, dated April 13, 2005, amending the Employment Agreement between Yuasa, Inc. and John D. Craig (incorporated by reference to Exhibit 10.18 to EnerSys' Form 10-K dated June 20, 2005). |
| 10.3 | Letter, dated April 13, 2005, amending the Employment Agreement between Yuasa, Inc. and Michael T. Philion (incorporated by reference to Exhibit 10.19 to EnerSys' Form 10-K dated June 20, 2005). |
| 10.4 | Letter, dated April 13, 2005, amending the Employment Agreement between Yuasa, Inc. and John A. Shea (incorporated by reference to Exhibit 10.20 to EnerSys' Form 10-K dated June 20, 2005). |
| 10.5 | Letter, dated April 13, 2005, amending the Employment Agreement between Yuasa, Inc. and Richard W. Zuidema (incorporated by reference to Exhibit 10.21 to EnerSys' Form 10-K dated June 20, 2005). |
| 10.6 | Letter, dated April 13, 2005, amending the Directorship Agreement between Hawker Belgium S.A. and Raymond R. Kubis (incorporated by reference to Exhibit 10.22 to EnerSys' Form 10-K dated June 20, 2005). |
| 31.1 | Certification of the Chief Executive Officer pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification of the Chief Financial Officer pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002. |
| 32.1 | Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 302 (a) OF THE SARBANES-OXLEY ACT OF 2002

I, John D. Craig, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of EnerSys;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements and other financial information included in this report fairly present, in all material respects, the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ John D. Craig

John D. Craig Chairman, President and Chief Executive Officer

Date: August 17, 2005

CERTIFICATION OF THE CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 302 (a) OF THE SARBANES-OXLEY ACT OF 2002

I, Michael T. Philion, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of EnerSys;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements and other financial information included in this report fairly present, in all material respects, the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Michael T. Philion

Michael T. Philion Executive Vice President-Finance and Chief Financial Officer

Date: August 17, 2005

CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER PURSUANT TO 18. U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of EnerSys for the quarterly period ended July 3, 2005 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of EnerSys.

By: /s/ John D. Craig

John D. Craig Chairman, President and Chief Executive Officer

By: /s/ Michael T. Philion

Michael T. Philion Executive Vice President-Finance and Chief Financial Officer

Date: August 17, 2005

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