

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

---

**FORM 10-Q**

---

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **June 29, 2014**

**TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **001-32253**

---

**EnerSys**

(Exact name of registrant as specified in its charter)

---

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**23-3058564**  
(I.R.S. Employer  
Identification No.)

**2366 Bernville Road**  
**Reading, Pennsylvania 19605**  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: **610-208-1991**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  YES  NO.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Securities Exchange Act of 1934.

|                         |  |                           |                          |
|-------------------------|--|---------------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/>                                    | Accelerated filer         | <input type="checkbox"/> |
| Non-accelerated filer   | <input type="checkbox"/> (Do not check if a smaller reporting company) | Smaller reporting company | <input type="checkbox"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934).  YES  NO.

**Common Stock outstanding at August 1, 2014: 46,529,587 shares**

ENERSYS  
INDEX – FORM 10-Q

|   | <u>Page</u> |
|---|-------------|
| <u>PART I – FINANCIAL INFORMATION</u>   |             |
| Item 1. <u>Financial Statements</u>   |             |
| <u>Consolidated Condensed Balance Sheets (Unaudited) as of June 29, 2014 and March 31, 2014</u>                                     | <u>3</u>    |
| <u>Consolidated Condensed Statements of Income (Unaudited) for the Quarters Ended June 29, 2014 and June 30, 2013</u>               | <u>4</u>    |
| <u>Consolidated Condensed Statements of Comprehensive Income (Unaudited) for the Quarters Ended June 29, 2014 and June 30, 2013</u> | <u>5</u>    |
| <u>Consolidated Condensed Statements of Cash Flows (Unaudited) for the Quarters Ended June 29, 2014 and June 30, 2013</u>           | <u>6</u>    |
| <u>Notes to Consolidated Condensed Financial Statements (Unaudited)</u>   | <u>7</u>    |
| <u>1 Basis of Presentation</u>  | <u>7</u>    |
| <u>2 Acquisitions</u>   | <u>7</u>    |
| <u>3 Inventories</u>  | <u>7</u>    |
| <u>4 Goodwill</u>   | <u>8</u>    |
| <u>5 Fair Value of Financial Instruments</u>  | <u>8</u>    |
| <u>6 Derivative Financial Instruments</u>   | <u>9</u>    |
| <u>7 Income Taxes</u>   | <u>11</u>   |
| <u>8 Warranties</u>   | <u>11</u>   |
| <u>9 Commitments, Contingencies and Litigation</u>  | <u>11</u>   |
| <u>10 Restructuring Plans</u>   | <u>12</u>   |
| <u>11 Debt</u>  | <u>13</u>   |
| <u>12 Retirement Plans</u>  | <u>14</u>   |
| <u>13 Stock-Based Compensation</u>  | <u>14</u>   |
| <u>14 Stockholders' Equity and Noncontrolling Interests</u>   | <u>15</u>   |
| <u>15 Earnings Per Share</u>  | <u>17</u>   |
| <u>16 Business Segments</u>   | <u>18</u>   |
| <u>17 Subsequent Events</u>   | <u>18</u>   |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                                | <u>19</u>   |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>   | <u>26</u>   |
| Item 4. <u>Controls and Procedures</u>  | <u>27</u>   |
| <u>PART II – OTHER INFORMATION</u>  |             |
| Item 1. <u>Legal Proceedings</u>  | <u>28</u>   |
| Item 1A. <u>Risk Factors</u>  | <u>28</u>   |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>  | <u>28</u>   |
| Item 4. <u>Mine Safety Disclosures</u>  | <u>28</u>   |
| Item 6. <u>Exhibits</u>   | <u>29</u>   |
| <u>SIGNATURES</u>   | <u>30</u>   |

## PART I – FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

**ENERSYS**  
**Consolidated Condensed Balance Sheets (Unaudited)**  
**(In Thousands, Except Share and Per Share Data)**

|  | June 29, 2014 | March 31, 2014 |
|--|---------------|----------------|
| <b>Assets</b>  |               |                |
| Current assets:  |               |                |
| Cash and cash equivalents  | \$ 234,898    | \$ 240,103     |
| Accounts receivable, net of allowance for doubtful accounts: June 29, 2014 - \$9,474; March 31, 2014 - \$9,446   | 560,313       | 564,584        |
| Inventories, net   | 384,194       | 361,846        |
| Deferred taxes   | 64,009        | 64,765         |
| Prepaid and other current assets   | 70,868        | 69,402         |
| Total current assets   | 1,314,282     | 1,300,700      |
| Property, plant, and equipment, net  | 371,712       | 370,166        |
| Goodwill   | 422,937       | 426,056        |
| Other intangible assets, net   | 170,687       | 172,472        |
| Other assets   | 49,947        | 52,464         |
| Total assets   | \$ 2,329,565  | \$ 2,321,858   |
| <b>Liabilities and Equity</b>  |               |                |
| Current liabilities:   |               |                |
| Short-term debt  | \$ 30,109     | \$ 33,814      |
| Capital lease obligations  | 327           | 354            |
| Accounts payable   | 261,478       | 259,484        |
| Accrued expenses   | 272,033       | 287,751        |
| Total current liabilities  | 563,947       | 581,403        |
| Long-term debt and capital lease obligations   | 328,490       | 288,132        |
| Deferred taxes   | 97,638        | 101,149        |
| Other liabilities  | 81,055        | 81,225         |
| Total liabilities  | 1,071,130     | 1,051,909      |
| Commitments and contingencies  | —             | —              |
| Redeemable noncontrolling interests  | 7,880         | 8,047          |
| Redeemable equity component of Convertible Notes   | 7,607         | 9,613          |
| Equity:  |               |                |
| Preferred Stock, \$0.01 par value, 1,000,000 shares authorized, no shares issued or outstanding at June 29, 2014 and at March 31, 2014   | —             | —              |
| Common Stock, \$0.01 par value per share, 135,000,000 shares authorized; 53,619,794 shares issued and 46,635,974 shares outstanding at June 29, 2014; 53,263,348 shares issued and 46,942,126 shares outstanding at March 31, 2014 | 532           | 532            |
| Additional paid-in capital   | 495,490       | 500,254        |
| Treasury stock, at cost, 6,983,820 shares held as of June 29, 2014; 6,321,222 shares held as of March 31, 2014   | (216,230)     | (170,643)      |
| Retained earnings  | 889,192       | 848,414        |
| Accumulated other comprehensive income   | 68,131        | 67,845         |
| Total EnerSys stockholders' equity   | 1,237,115     | 1,246,402      |
| Nonredeemable noncontrolling interests   | 5,833         | 5,887          |
| Total equity   | 1,242,948     | 1,252,289      |
| Total liabilities and equity   | \$ 2,329,565  | \$ 2,321,858   |

See accompanying notes.

**ENERSYS**  
**Consolidated Condensed Statements of Income (Unaudited)**  
**(In Thousands, Except Share and Per Share Data)**

|   | Quarter ended |               |
|---|---------------|---------------|
|   | June 29, 2014 | June 30, 2013 |
| Net sales   | \$ 634,110    | \$ 597,297    |
| Cost of goods sold  | 471,533       | 457,158       |
| Gross profit  | 162,577       | 140,139       |
| Operating expenses  | 89,059        | 77,110        |
| Restructuring charges   | 1,829         | 421           |
| Operating earnings  | 71,689        | 62,608        |
| Interest expense  | 4,884         | 4,271         |
| Other (income) expense, net   | 1,028         | 2,358         |
| Earnings before income taxes  | 65,777        | 55,979        |
| Income tax expense  | 16,662        | 15,562        |
| Net earnings  | 49,115        | 40,417        |
| Net losses attributable to noncontrolling interests                 | (54)          | (430)         |
| Net earnings attributable to EnerSys stockholders                   | \$ 49,169     | \$ 40,847     |
| Net earnings per common share attributable to EnerSys stockholders: |               |               |
| Basic   | \$ 1.05       | \$ 0.85       |
| Diluted   | \$ 0.99       | \$ 0.83       |
| Dividends per common share  | \$ 0.175      | \$ 0.125      |
| Weighted-average number of common shares outstanding:               |               |               |
| Basic   | 46,899,303    | 47,868,982    |
| Diluted   | 49,726,238    | 49,304,944    |

See accompanying notes.

**ENERSYS**  
**Consolidated Condensed Statements of Comprehensive Income (Unaudited)**  
**(In Thousands)**

|  | Quarter ended |               |
|--|---------------|---------------|
|  | June 29, 2014 | June 30, 2013 |
| Net earnings   | \$ 49,115     | \$ 40,417     |
| Other comprehensive income (loss):                               |               |               |
| Net unrealized gain (loss) on derivative instruments, net of tax | 2,491         | (1,488)       |
| Pension funded status adjustment, net of tax                     | 185           | 201           |
| Foreign currency translation adjustment                          | (2,557)       | (1,934)       |
| Total other comprehensive income (loss), net of tax              | 119           | (3,221)       |
| Total comprehensive income                                       | 49,234        | 37,196        |
| Comprehensive loss attributable to noncontrolling interests      | (221)         | (1,231)       |
| Comprehensive income attributable to EnerSys stockholders        | \$ 49,455     | \$ 38,427     |

See accompanying notes.

**ENERSYS**  
**Consolidated Condensed Statements of Cash Flows (Unaudited)**  
**(In Thousands)**

|   | Quarter ended |               |
|---|---------------|---------------|
|   | June 29, 2014 | June 30, 2013 |
| <b>Cash flows from operating activities</b>   |               |               |
| Net earnings  | \$ 49,115     | \$ 40,417     |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |               |               |
| Depreciation and amortization   | 14,291        | 12,607        |
| Write-off of assets relating to restructuring                                       | 365           | —             |
| Derivatives not designated in hedging relationships:                                |               |               |
| Net losses  | 10            | 226           |
| Cash proceeds (settlements)   | 33            | (208)         |
| Provision for doubtful accounts   | 250           | (217)         |
| Deferred income taxes   | 58            | 153           |
| Non-cash interest expense   | 2,262         | 2,235         |
| Stock-based compensation  | 5,096         | 3,023         |
| Gain on disposal of property, plant, and equipment                                  | (17)          | (328)         |
| Changes in assets and liabilities:  |               |               |
| Accounts receivable   | 3,256         | (21,395)      |
| Inventories   | (24,423)      | 13,080        |
| Prepaid and other current assets  | 1,469         | (1,247)       |
| Other assets  | 1,626         | 156           |
| Accounts payable  | 1,760         | (6,020)       |
| Accrued expenses  | (19,474)      | (7,896)       |
| Other liabilities   | 6,144         | (194)         |
| Net cash provided by operating activities   | 41,821        | 34,392        |
| <b>Cash flows from investing activities</b>   |               |               |
| Capital expenditures  | (14,761)      | (12,828)      |
| Proceeds from disposal of property, plant, and equipment                            | 34            | 1,128         |
| Net cash used in investing activities   | (14,727)      | (11,700)      |
| <b>Cash flows from financing activities</b>   |               |               |
| Net decrease in short-term debt   | (3,858)       | (478)         |
| Proceeds from revolving credit borrowings   | 81,600        | —             |
| Repayments of revolving credit borrowings   | (43,000)      | —             |
| Repurchase of Convertible Notes   | (194)         | —             |
| Capital lease obligations   | (47)          | (83)          |
| Option proceeds (taxes paid related to net share settlement of equity awards), net  | (12,664)      | (7,952)       |
| Excess tax benefits from exercise of stock options and vesting of equity awards     | 600           | 4,614         |
| Purchase of treasury stock  | (45,587)      | (21,993)      |
| Dividends paid to stockholders  | (8,196)       | (5,965)       |
| Net cash used in financing activities   | (31,346)      | (31,857)      |
| Effect of exchange rate changes on cash and cash equivalents                        | (953)         | (125)         |
| Net decrease in cash and cash equivalents   | (5,205)       | (9,290)       |
| Cash and cash equivalents at beginning of period                                    | 240,103       | 249,348       |
| Cash and cash equivalents at end of period  | \$ 234,898    | \$ 240,058    |

See accompanying notes.

**ENERSYS**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)**  
**(In Thousands, Except Share and Per Share Data)**

**1. Basis of Presentation**

The accompanying interim unaudited consolidated condensed financial statements of EnerSys (the "Company") have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all the information and notes required for complete financial statements. In the opinion of management, the unaudited consolidated condensed financial statements include all normal recurring adjustments considered necessary for the fair presentation of the financial position, results of operations, and cash flows for the interim periods presented. The financial statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in the Company's 2014 Annual Report on Form 10-K (SEC File No. 001-32253), which was filed on May 28, 2014 (the "2014 Annual Report").

The Company reports interim financial information for 13-week periods, except for the first quarter, which always begins on April 1, and the fourth quarter, which always ends on March 31. The four quarters in fiscal 2015 end on June 29, 2014, September 28, 2014, December 28, 2014, and March 31, 2015, respectively. The four quarters in fiscal 2014 ended on June 30, 2013, September 29, 2013, December 29, 2013, and March 31, 2014, respectively.

The consolidated condensed financial statements include the accounts of the Company and its wholly-owned subsidiaries and any partially owned subsidiaries that the Company has the ability to control. All intercompany transactions and balances have been eliminated in consolidation.

The Company also consolidates certain subsidiaries in which the noncontrolling interest party has within its control the right to require the Company to redeem all or a portion of its interest in the subsidiary. The redeemable noncontrolling interests are reported at their estimated redemption value, and the amount presented in temporary equity is not less than the initial amount reported in temporary equity. Any adjustment to the redemption value impacts retained earnings but does not impact net income or comprehensive income. Noncontrolling interests which are redeemable only upon future events, the occurrence of which is not currently probable, are recorded at carrying value.

*Recently Issued Accounting Pronouncements*

In May 2014, the Financial Accounting Standards Board ("FASB") issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) providing guidance on revenue from contracts with customers that will supersede most current revenue recognition guidance, including industry-specific guidance. The underlying principle is that an entity will recognize revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The guidance is effective for the interim and annual periods beginning on or after December 15, 2016 (early adoption is not permitted). The guidance permits the use of either a full retrospective or modified retrospective transition method. The Company has not yet selected a transition method and is currently evaluating the impact of the amended guidance on the consolidated financial position, results of operations and related disclosures.

**2. Acquisitions**

In fiscal 2014, the Company completed the acquisition of Purcell Systems, Inc., ("Purcell") Quallion, LLC., ("Quallion"), and UTS Holdings Sdn. Bhd. and its subsidiaries ("UTS") and assigned values and useful lives to assets acquired based on preliminary valuations. During the first quarter of fiscal 2015, the Company completed purchase accounting for Purcell and based on final valuations performed, trademarks were valued at \$16,800, technology at \$7,900, customer relationships at \$35,700, and goodwill was recorded at \$50,889. The useful lives of technology and customer relationships were estimated at 10 and 9 years, respectively. Trademarks were considered to be indefinite-lived assets.

During the first quarter of fiscal 2015, the Company also completed purchase accounting for Quallion and based on final valuations performed, trademarks were valued at \$500, technology at \$4,400, customer relationships at \$3,400, and goodwill was recorded at \$13,502. The useful lives of technology and customer relationships were estimated at 20 and 14 years, respectively. Trademarks were considered to be indefinite-lived assets.

The Company expects to complete purchase accounting for UTS during fiscal 2015.

**3. Inventories**

Inventories, net consist of:

|                 | <b>June 29, 2014</b> | <b>March 31, 2014</b> |
|-----------------|----------------------|-----------------------|
| Raw materials   | \$ 94,149            | \$ 87,469             |
| Work-in-process | 120,609              | 116,124               |
| Finished goods  | 169,436              | 158,253               |
| Total           | <u>\$ 384,194</u>    | <u>\$ 361,846</u>     |

[Table of Contents](#)

**4. Goodwill**

The changes in the carrying amount of goodwill during the current quarter of fiscal 2015 by reportable segment are as follows:

|  | Quarter ended June 29, 2014 |            |           |            |
|--|-----------------------------|------------|-----------|------------|
|  | Americas                    | EMEA       | Asia      | Total      |
| Balance at beginning of year   | \$ 215,630                  | \$ 177,586 | \$ 32,840 | \$ 426,056 |
| Adjustments related to the finalization of purchase accounting for Purcell | (3,256)                     | —          | —         | (3,256)    |
| Foreign currency translation adjustment                                    | 321                         | (325)      | 141       | 137        |
| Balance at end of year   | \$ 212,695                  | \$ 177,261 | \$ 32,981 | \$ 422,937 |

**5. Fair Value of Financial Instruments**

The following tables represent the financial assets and (liabilities) measured at fair value on a recurring basis as of June 29, 2014 and March 31, 2014:

|                                    | Total Fair Value Measurement June 29, 2014 | Quoted Price in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|------------------------------------|--|---|---|---|
| Lead forward contracts             | \$ 1,316                                   | \$ —  | \$ 1,316                                      | \$ —                                      |
| Foreign currency forward contracts | 468  | —   | 468   | —   |
| Total derivatives                  | \$ 1,784                                   | \$ —  | \$ 1,784                                      | \$ —                                      |

|                                    | Total Fair Value Measurement March 31, 2014 | Quoted Price in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|------------------------------------|---|---|---|---|
| Lead forward contracts             | \$ (2,371)                                  | \$ —  | \$ (2,371)                                    | \$ —                                      |
| Foreign currency forward contracts | 113   | —   | 113   | —   |
| Total derivatives                  | \$ (2,258)                                  | \$ —  | \$ (2,258)                                    | \$ —                                      |

The fair values of lead forward contracts are calculated using observable prices for lead as quoted on the London Metal Exchange (“LME”) and, therefore, were classified as Level 2 within the fair value hierarchy, as described in the Company’s consolidated financial statements included in its 2014 Annual Report in Note 1, Summary of Significant Accounting Policies.

The fair values for foreign currency forward contracts are based upon current quoted market prices and are classified as Level 2 based on the nature of the underlying market in which these derivatives are traded.

**Financial Instruments**

The fair values of the Company’s cash and cash equivalents, accounts receivable and accounts payable approximate carrying value due to their short maturities.

The fair value of the Company’s short-term debt approximates its carrying value, as it is variable rate debt and the terms are comparable to market terms as of the balance sheet dates and is classified as Level 2.

The Company’s senior 3.375% convertible notes (“Convertible Notes”), with an original face value of \$172,500, were issued when the Company’s stock price was trading at \$30.19 per share. On June 29, 2014, the Company’s stock price closed at \$68.91 per share. The conversion rate of the Convertible Notes as of July 1, 2014, the date when the holders were notified that they can submit the Convertible Notes for conversion was 24.9008 shares of the Company’s common stock per one thousand dollars in principal amount of the Convertible Notes, which equated to \$40.16 per share. The conversion rate may be adjusted in accordance with the terms of the Convertible Notes and the indenture under which the Convertible Notes were issued. The fair value of these notes represent the trading values based upon quoted market prices and are classified as Level 2. The Convertible Notes were trading at 173% of face value on June 29, 2014 and at 175% of face value on March 31, 2014. See Note 11 for further details.



[Table of Contents](#)

The carrying amounts and estimated fair values of the Company's derivatives and Convertible Notes at June 29, 2014 and March 31, 2014 were as follows:

|                               | June 29, 2014             |                           | March 31, 2014            |                           |
|-------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
|                               | Carrying Amount           | Fair Value                | Carrying Amount           | Fair Value                |
| <b>Financial assets:</b>      |                           |                           |                           |                           |
| Derivatives <sup>(1)</sup>    | \$ 1,784                  | \$ 1,784                  | \$ 113                    | \$ 113                    |
| <b>Financial liabilities:</b> |                           |                           |                           |                           |
| Convertible Notes             | \$ 164,699 <sup>(2)</sup> | \$ 298,089 <sup>(3)</sup> | \$ 162,887 <sup>(2)</sup> | \$ 301,875 <sup>(3)</sup> |
| Derivatives <sup>(1)</sup>    | —                         | —                         | 2,371                     | 2,371                     |

(1) Represents lead and foreign currency hedges.

(2) The carrying amounts of the Convertible Notes at June 29, 2014 and March 31, 2014 represent the \$172,306 and \$172,500 principal value, less the unamortized debt discount (see Note 11 for further details).

(3) The fair value amounts of the Convertible Notes at June 29, 2014 and March 31, 2014 represent the trading values of the Convertible Notes with a principal value of \$172,306 and \$172,500, respectively.

## 6. Derivative Financial Instruments

The Company utilizes derivative instruments to reduce its exposure to fluctuations in commodity prices and foreign exchange rates under established procedures and controls. The Company does not enter into derivative contracts for speculative purposes. The Company's agreements are with creditworthy financial institutions and the Company anticipates performance by counterparties to these contracts and therefore no material loss is expected.

### *Derivatives in Cash Flow Hedging Relationships*

#### *Lead Hedge Forward Contracts*

The Company enters into lead hedge forward contracts to fix the price for a portion of its lead purchases. Management considers the lead hedge forward contracts to be effective against changes in the cash flows of the underlying lead purchases. The vast majority of such contracts are for a period not extending beyond one year and the notional amounts at June 29, 2014 and March 31, 2014 were 103.2 million pounds and 89.9 million pounds, respectively.

#### *Foreign Currency Forward Contracts*

The Company uses foreign currency forward contracts and purchased options to hedge a portion of the Company's foreign currency exposures for lead as well as other foreign currency exposures so that gains and losses on these contracts offset changes in the underlying foreign currency denominated exposures. The vast majority of such contracts are for a period not extending beyond one year. As of June 29, 2014 and March 31, 2014, the Company had entered into a total of \$72,730 and \$70,332, respectively, of such contracts.

In the coming twelve months, the Company anticipates that \$339 of pretax gain relating to lead and foreign currency forward contracts will be reclassified from accumulated other comprehensive income ("AOCI") as part of cost of goods sold. This amount represents the current unrealized impact of hedging lead and foreign exchange rates, which will change as market rates change in the future, and will ultimately be realized in the income statement as an offset to the corresponding actual changes in lead costs to be realized in connection with the variable lead cost and foreign exchange rates being hedged.

### *Derivatives not Designated in Hedging Relationships*

#### *Foreign Currency Forward Contracts*

The Company also enters into foreign currency forward contracts to economically hedge foreign currency fluctuations on intercompany loans and foreign currency denominated receivables and payables. These are not designated as hedging instruments and changes in fair value of these instruments are recorded directly in the Consolidated Condensed Statements of Income. As of June 29, 2014 and March 31, 2014, the notional amount of these contracts was \$19,188 and \$22,461, respectively.

[Table of Contents](#)

Presented below in tabular form is information on the location and amounts of derivative fair values in the Consolidated Condensed Balance Sheets and derivative gains and losses in the Consolidated Condensed Statements of Income:

**Fair Value of Derivative Instruments  
June 29, 2014 and March 31, 2014**

|                                    | Derivatives and Hedging Activities Designated as Cash<br>Flow Hedges |                | Derivatives and Hedging Activities Not Designated as<br>Hedging Instruments |                |
|------------------------------------|--|----------------|---|----------------|
|                                    | June 29, 2014  | March 31, 2014 | June 29, 2014   | March 31, 2014 |
| Prepaid and other current assets   |  |                |   |                |
| Foreign currency forward contracts | \$ 410   | \$ 12          | \$ 58   | \$ 101         |
| Lead hedge forward contracts       | 1,291  | —              | —   | —              |
| Other assets                       |  |                |   |                |
| Lead hedge forward contracts       | 25   | —              | —   | —              |
| Total assets                       | \$ 1,726   | \$ 12          | \$ 58   | \$ 101         |
| Accrued expenses                   |  |                |   |                |
| Lead hedge forward contracts       | \$ —   | \$ 2,371       | \$ —  | \$ —           |
| Total liabilities                  | \$ —   | \$ 2,371       | \$ —  | \$ —           |

**The Effect of Derivative Instruments on the Consolidated Condensed Statements of Income  
For the quarter ended June 29, 2014**

|  | Pretax Gain (Loss)<br>Recognized in AOCI on<br>Derivative (Effective Portion) | Location of Gain (Loss)<br>Reclassified from AOCI into<br>Income (Effective Portion) | Pretax Gain (Loss)<br>Reclassified from AOCI into<br>Income (Effective Portion) |
|--|---|--|---|
| <b>Derivatives Designated as Cash Flow Hedges</b>        |   |  |   |
| Lead hedge contracts                                     | \$ 3,036  | Cost of goods sold   | \$ (528)  |
| Foreign currency forward contracts                       | 502   | Cost of goods sold   | 120   |
| Total  | \$ 3,538  |  | \$ (408)  |
| <b>Derivatives Not Designated as Hedging Instruments</b> |   | <b>Location of Gain (Loss) Recognized<br/>in Income on Derivative</b>                | <b>Pretax Gain (Loss)</b>   |
| Foreign currency forward contracts                       |   | Other (income) expense, net  | \$ (10)   |
| Total  |   |  | \$ (10)   |

**The Effect of Derivative Instruments on the Consolidated Condensed Statements of Income  
For the quarter ended June 30, 2013**

|  | Pretax Gain (Loss)<br>Recognized in AOCI on<br>Derivative (Effective Portion) | Location of Gain (Loss)<br>Reclassified from AOCI into<br>Income (Effective Portion) | Pretax Gain (Loss)<br>Reclassified from AOCI into<br>Income (Effective Portion) |
|--|---|--|---|
| <b>Derivatives Designated as Cash Flow Hedges</b>        |   |  |   |
| Lead hedge contracts                                     | \$ (303)  | Cost of goods sold   | \$ 2,046  |
| Foreign currency forward contracts                       | (606)   | Cost of goods sold   | (591)   |
| Total  | \$ (909)  |  | \$ 1,455  |
| <b>Derivatives Not Designated as Hedging Instruments</b> |   | <b>Location of Gain (Loss) Recognized<br/>in Income on Derivative</b>                | <b>Pretax Gain (Loss)</b>   |
| Foreign currency forward contracts                       |   | Other (income) expense, net  | \$ (226)  |
| Total  |   |  | \$ (226)  |

[Table of Contents](#)

## 7. Income Taxes

The Company's income tax provision consists of federal, state and foreign income taxes. The tax provision for the first quarters of fiscal 2015 and 2014 were based on the estimated effective tax rates applicable for the full years ending March 31, 2015 and March 31, 2014, respectively, after giving effect to items specifically related to the interim periods.

The effective income tax rates for the first quarters of fiscal 2015 and 2014 were 25.3% and 27.8%, respectively. The rate decrease in the first quarter of fiscal 2015 compared to the prior year quarter is primarily due to a reduction in income taxes from the release of a previously recognized valuation allowance related to one of our domestic subsidiaries and changes in the mix of earnings among tax jurisdictions.

## 8. Warranties

The Company provides for estimated product warranty expenses when the related products are sold, with related liabilities included within accrued expenses and other liabilities. Because warranty estimates are forecasts that are based on the best available information, primarily historical claims experience, claims costs may differ from amounts provided. An analysis of changes in the liability for product warranties is as follows:

|   | Quarter ended |               |
|---|---------------|---------------|
|   | June 29, 2014 | June 30, 2013 |
| Balance at beginning of period          | \$ 40,426     | \$ 42,591     |
| Current period provisions               | 4,515         | 5,343         |
| Costs incurred                          | (3,564)       | (5,753)       |
| Foreign currency translation adjustment | (61)          | 21            |
| Balance at end of period                | \$ 41,316     | \$ 42,202     |

## 9. Commitments, Contingencies and Litigation

### *Litigation and Other Legal Matters*

The Company is involved in litigation incidental to the conduct of its business, the results of which, in the opinion of management, are not likely to be material to the Company's financial position, results of operations, or cash flows.

### *Alteryx*

In the fourth quarter of fiscal 2014, the Company recorded a \$58,184 legal proceedings charge in connection with an adverse arbitration result involving disputes between the Company's wholly-owned subsidiary, EnerSys Delaware Inc. ("EDI"), and Alteryx Systems ("Alteryx"). EDI and Alteryx were parties to a Supply and Distribution Agreement (the "SDA") pursuant to which EDI was, among other things, granted the exclusive right to distribute and sell certain fuel cell products manufactured by Alteryx for various applications throughout the United States. Commencing in 2011, various disputes arose and, because of the mandatory arbitration provision in the SDA, an arbitration action was filed by EDI in November 2012 seeking arbitration of claims relating to the SDA. In February 2013, EDI terminated the SDA. Following unsuccessful attempts to resolve their disputes by mediation in July 2013, the parties moved forward with arbitration in August 2013, where each party asserted various claims against the other.

After discovery, a hearing and post-hearing submissions by each party, on May 13, 2014, the arbitration panel issued an award in favor of Alteryx. As a result, the arbitration panel concluded that Alteryx should recover \$58,184 in net money damages from EDI. On May 13, 2014, Alteryx filed a petition with the U.S. District Court for the Northern District of California (the "District Court") seeking to confirm the arbitration panel award as well as post-award, prejudgment interest at the rate of 5.75% and post-judgment interest at the applicable federal statutory rate.

On July 11, 2014, EDI filed a motion to vacate this award with the District Court. A hearing is scheduled before the District Court in late September 2014. While we are currently pursuing legal challenges of this award, there can be no assurances that this challenge will ultimately be successful. The full amount of the award was recorded in the fourth quarter of fiscal 2014 with an after tax expense of approximately \$35,667. Adjustments to the accrual may be made in future periods depending on the outcome of this challenge.

### *Environmental Issues*

As a result of its operations, the Company is subject to various federal, state, and local, as well as international environmental laws and regulations and is exposed to the costs and risks of handling, processing, storing, transporting, and disposing of hazardous substances, especially lead and acid. The Company's operations are also subject to federal, state, local and international occupational safety and health regulations, including laws and regulations relating to exposure to lead in the workplace.

The Company is responsible for certain cleanup obligations at the former Yuasa battery facility in Sumter, South Carolina that predates its ownership of this facility. This manufacturing facility was closed in 2001 and is separate from the Company's current metal fabrication facility in Sumter. The Company has established a reserve for this facility. As of June 29, 2014 and March 31, 2014, the reserves related to this facility were \$2,902 and \$2,915, respectively. Based on current information, the Company's management believes these reserves are adequate to satisfy the Company's environmental liabilities at this facility.

[Table of Contents](#)*Lead Contracts*

To stabilize its costs, the Company has entered into contracts with financial institutions to fix the price of lead. The vast majority of such contracts are for a period not extending beyond one year. Under these contracts, at June 29, 2014 and March 31, 2014, the Company has hedged the price to purchase 103.2 million pounds and 89.9 million pounds of lead, respectively, for a total purchase price of \$99,089 and \$86,494, respectively.

*Foreign Currency Forward Contracts*

The Company quantifies and monitors its global foreign currency exposures. On a selective basis, the Company will enter into foreign currency forward and purchased option contracts to reduce the volatility from currency movements that affect the Company. The vast majority of such contracts are for a period not extending beyond one year. The Company's largest exposure is from the purchase and conversion of U.S. dollar based lead costs into local currencies in EMEA. Additionally, the Company has currency exposures from intercompany and third party trade transactions. To hedge these exposures, the Company has entered into a total of \$91,918 and \$92,793, respectively, of foreign currency forward and purchased option contracts with financial institutions as of June 29, 2014 and March 31, 2014.

**10. Restructuring Plans**

During fiscal 2013, the Company announced a restructuring related to improving the efficiency of its manufacturing operations in EMEA. The Company estimates that the total charges for these actions will amount to approximately \$7,000, primarily from cash expenses for employee severance-related payments and non-cash expenses associated with the write-off of certain fixed assets and inventory. The Company estimates that these actions will result in the reduction of approximately 130 employees upon completion. The Company recorded restructuring charges of \$6,463 through fiscal 2014, consisting of non-cash charges of \$1,399 and cash charges of \$5,064 and recorded an additional charge of \$236 during the first quarter of fiscal 2015. The Company incurred \$3,700 of costs against the accrual through fiscal 2014, and incurred \$686 in costs against the accrual during the first quarter of fiscal 2015. As of June 29, 2014, the reserve balance associated with these actions is \$948. The Company expects to be committed to an additional \$301 of restructuring charges in fiscal 2015 related to these actions, and expects to complete the program during fiscal 2015.

During fiscal 2014, the Company announced further restructuring programs to improve the efficiency of its manufacturing, sales and engineering operations in EMEA including the restructuring of its manufacturing operations in Bulgaria. The restructuring of the Bulgaria operations was announced during the third quarter of fiscal 2014 and consists of the transfer of motive power and a portion of reserve power battery manufacturing to the Company's facilities in Western Europe. The Company estimates that the total charges for all actions announced during fiscal 2014 will amount to approximately \$23,700, primarily from non-cash charges related to the write-off of fixed assets and inventory of \$11,000, along with cash charges for employee severance-related payments and other charges of \$12,700. The Company estimates that these actions will result in the reduction of approximately 500 employees upon completion. During fiscal 2014, the Company recorded restructuring charges of \$19,039 consisting of non-cash charges of \$10,089 related to the write-off of fixed assets and inventory, and cash charges of \$8,950 related to employee severance. During the first quarter of fiscal 2015 the Company recorded an additional charge of \$1,593 consisting of non-cash charges of \$365 related to the write-off of inventory, and \$1,228 related to other cash charges. During fiscal 2014, the Company incurred \$2,130 in costs against the accrual and incurred an additional \$5,080 against the accrual during the first quarter of fiscal 2015. As of June 29, 2014, the reserve balance associated with these actions is \$3,100. The Company expects to be committed to an additional \$3,068 of restructuring charges in fiscal 2015 related to these actions, comprising of \$2,522 in severance and other charges and \$546 in non-cash charges and expects to complete the program during fiscal 2015.

A roll-forward of the restructuring reserve is as follows:

|                                   | <b>Employee<br/>Severance</b> | <b>Other</b>    | <b>Total</b>    |
|-----------------------------------|-------------------------------|-----------------|-----------------|
| Balance as of March 31, 2014      | \$ 7,312                      | \$ 1,102        | \$ 8,414        |
| Accrued                           | 875                           | 589             | 1,464           |
| Costs incurred                    | (5,734)                       | (32)            | (5,766)         |
| Foreign currency impact and other | (48)                          | (16)            | (64)            |
| Balance as of June 29, 2014       | <u>\$ 2,405</u>               | <u>\$ 1,643</u> | <u>\$ 4,048</u> |

[Table of Contents](#)

**11. Debt**

The following summarizes the Company's long-term debt including capital lease obligations as of June 29, 2014 and March 31, 2014:

|   | <u>June 29, 2014</u> | <u>March 31, 2014</u> |
|---|----------------------|-----------------------|
| 3.375% Convertible Notes, net of discount, due 2038 | \$ 164,699           | \$ 162,887            |
| 2011 Credit Facility, due 2018                      | 163,600              | 125,000               |
| Capital lease obligations and other                 | 518                  | 599                   |
|   | <u>328,817</u>       | <u>288,486</u>        |
| Less current portion                                | 327                  | 354                   |
| Total long-term debt and capital lease obligations  | <u>\$ 328,490</u>    | <u>\$ 288,132</u>     |

**3.375% Convertible Notes**

The Convertible Notes will mature on June 1, 2038, unless earlier converted, redeemed or repurchased. Prior to maturity, the holders may convert their Convertible Notes into shares of the Company's common stock at any time after March 1, 2015 or prior to that date under certain circumstances. When issued, the initial conversion rate was 24.6305 shares of the Company's common stock per one thousand dollars in principal amount of Convertible Notes, which was equivalent to an initial conversion price of \$40.60 per share. The conversion rate as of July 1, 2014, the most recent date when the the holders were notified that they can submit the Convertible Notes for conversion, was 24.9008 shares of the Company's common stock per one thousand dollars in principal amount of the Convertible Notes due to the cumulative impact of cash dividends paid on the Company's common stock. The conversion price is subject to adjustment under certain circumstances. It is the Company's current intent to settle the principal amount of any conversions in cash, and any additional conversion consideration in cash, shares of the Company's common stock or a combination of cash and shares.

At any time after June 6, 2015, the Company may at its option redeem the Convertible Notes, in whole or in part, for cash, at a redemption price equal to 100% of the principal amount of Convertible Notes to be redeemed, plus any accrued and unpaid interest.

Holders may convert their Convertible Notes prior to March 1, 2015, at the option of the holder, under the following circumstances: (i) during any calendar quarter (and only during such calendar quarter), if the last reported sale price (as defined in the indenture for the Convertible Notes) of a share of the Company's common stock for 20 or more trading days in a period of 30 consecutive trading days ending on the last trading day of the immediately preceding calendar quarter exceeds 130% of the applicable conversion price in effect for the Convertible Notes on the last trading day of the immediately preceding calendar quarter, (ii) upon the occurrence of specified corporate events, or (iii) during the five business-day period after any five consecutive trading day period (the "measurement period") in which the "trading price" (as defined in the indenture for the Convertible Notes) of the Convertible Notes for each day of the measurement period was less than 98% of the product of the "last reported sale price" (as defined in the indenture for the Convertible Notes) of a share of the Company's common stock and the applicable conversion rate on such day.

At June 30, 2014, the closing price of the Company's common stock exceeded 130% of the conversion price for more than 20 trading days during the period of 30 consecutive trading days ending June 30, 2014, thereby satisfying one of the early conversion events and as a result, the Convertible Notes became convertible on demand, and the holders were notified that they can elect to submit the Convertible Notes for conversion, between the notification date of July 1, 2014 and September 30, 2014. The carrying value of the Convertible Notes of \$164,699 continues to be reported as long-term debt on the Consolidated Condensed Balance Sheet as of June 29, 2014 as the Company intends to draw on the 2011 Credit Facility to settle, at a minimum, the principal amount of any such conversions in cash. No gain or loss was recognized when the Convertible Notes became convertible.

This optional conversion period is reset each quarter and the Company will reassess on the last day of each calendar quarter.

In addition, upon becoming convertible, a portion of the equity component that was recorded upon the issuance of the Convertible Notes was considered redeemable and that portion of the equity was reclassified to temporary equity in the consolidated balance sheet. Such amount was determined based on the cash consideration to be paid upon conversion and the carrying amount of the debt. As the holders of the Convertible Notes will be paid in cash for the principal amount and issued shares or a combination of cash and shares for the remaining value of the Convertible Notes, the reclassification into temporary equity as of June 29, 2014 was \$7,607 based on the Convertible Notes principal of \$172,306 and the carrying value of \$164,699. If a conversion event takes place in the following quarter, this temporary equity balance will be recalculated based on the difference between the Convertible Notes principal and the debt carrying value. If the Convertible Notes are settled during the second quarter of fiscal 2015, an amount equal to the fair value of the liability component immediately prior to the settlement will be deducted from the fair value of the total settlement consideration transferred and allocated to the liability component. Any difference between the amount allocated to the liability and the net carrying amount of the Convertible Notes (including any unamortized debt issue costs and discount) will be recognized in earnings as a gain or loss on debt extinguishment. Any remaining consideration is allocated to the reacquisition of the equity component and will be recognized as a reduction of EnerSys stockholders' equity.

## [Table of Contents](#)

The following represents the principal amount of the liability component, the unamortized discount, and the net carrying amount of the Convertible Notes as of June 29, 2014 and March 31, 2014:

|                      | June 29, 2014 | March 31, 2014 |
|----------------------|---------------|----------------|
| Principal            | \$ 172,306    | \$ 172,500     |
| Unamortized discount | (7,607)       | (9,613)        |
| Net carrying amount  | \$ 164,699    | \$ 162,887     |

As of June 29, 2014, the remaining discount will be amortized over a period of 11 months. The conversion price of the \$172,306 in aggregate principal amount of the Convertible Notes as of July 1, 2014, equated to \$40.16 per share and the number of shares on which the aggregate consideration is to be delivered upon conversion is 4,290,557.

The effective interest rate on the liability component of the Convertible Notes was 8.50%. The amount of interest cost recognized for the amortization of the discount on the liability component of the Convertible Notes was \$2,006 and \$1,844, respectively, during the quarters ended June 29, 2014 and June 30, 2013.

### **2011 Credit Facility**

The Company is party to a \$350,000 senior secured revolving credit facility (as amended, "2011 Credit Facility") and, on July 8, 2014, amended the credit facility while also entering into an Incremental Commitment Agreement ("Incremental Commitment Agreement") pursuant to which certain banks agreed to provide incremental term loan commitments of \$150,000 and incremental revolving commitments of \$150,000. Pursuant to these changes, the 2011 Credit Facility is now comprised of a \$500,000 senior secured revolving credit facility and a \$150,000 senior secured incremental term loan credit facility which matures on September 30, 2018. The 2011 Credit Facility may be increased by an aggregate amount of \$300,000 in revolving commitments and/or one or more new tranches of term loans, under certain conditions. Both revolving loans and incremental term loans under the 2011 Credit Facility will bear interest, at the Company's option, at a rate per annum equal to either (i) the London Interbank Offered Rate ("LIBOR") plus between 1.25% and 1.75% (based on the Company's consolidated net leverage ratio) or (ii) the Base Rate (which is the highest of (a) the Bank of America prime rate, and (b) the Federal Funds Effective Rate) plus between 0.25% and 0.75% (based on the Company's consolidated net leverage ratio).

As of June 29, 2014, the Company had \$163,600 outstanding in revolver borrowings.

### **Short-Term Debt**

As of June 29, 2014 and March 31, 2014, the Company had \$30,109 and \$33,814, respectively, of short-term borrowings. The weighted-average interest rates on these borrowings were approximately 9% and 7%, respectively.

### **Available Lines of Credit**

As of June 29, 2014 and March 31, 2014, the Company had available and undrawn, under all its lines of credit, \$317,560 and \$360,275, respectively, including \$132,960 and \$136,525, of uncommitted lines of credit as of June 29, 2014 and March 31, 2014, respectively.

As of June 29, 2014 and March 31, 2014, the Company had \$4,035 and \$1,653, respectively, of standby letters of credit.

## **12. Retirement Plans**

The following tables present the components of the Company's net periodic benefit cost related to its defined benefit pension plans:

|                                | United States Plans |               | International Plans |               |
|--------------------------------|---------------------|---------------|---------------------|---------------|
|                                | Quarter ended       |               | Quarter ended       |               |
|                                | June 29, 2014       | June 30, 2013 | June 29, 2014       | June 30, 2013 |
| Service cost                   | \$ 102              | \$ 91         | \$ 211              | \$ 200        |
| Interest cost                  | 169                 | 156           | 680                 | 580           |
| Expected return on plan assets | (221)               | (199)         | (592)               | (511)         |
| Amortization and deferral      | 87                  | 133           | 178                 | 104           |
| Net periodic benefit cost      | \$ 137              | \$ 181        | \$ 477              | \$ 373        |

## **13. Stock-Based Compensation**

As of June 29, 2014, the Company maintains the EnerSys 2010 Equity Incentive Plan ("2010 EIP"). The 2010 EIP reserved 3,177,477 shares of common stock for the grant of various types of equity awards including nonqualified stock options, restricted stock, restricted stock units, market share units and other forms of stock-based compensation.

The Company recognized stock-based compensation expense associated with its equity incentive plans of \$5,096 for the first quarter of fiscal 2015 and \$3,023 for the first quarter of fiscal 2014.

[Table of Contents](#)

During the quarter ended June 29, 2014, the Company granted to non-employee directors 1,064 restricted stock units, pursuant to the EnerSys Deferred Compensation Plan for Non-Employee Directors.

During the quarter ended June 29, 2014, the Company granted to management and other key employees 76,512 non-qualified stock options that vest three years from the date of grant, 118,312 restricted stock units that vest 25% each year over four years from the date of grant, and 152,300 market share units that vest three years from the date of grant.

Common stock activity during the quarter ended June 29, 2014 included the vesting of 175,587 restricted stock units and 384,448 market share units.

As of June 29, 2014, there were 142,685 non-qualified stock options, 505,316 restricted stock units and 619,952 market share units outstanding.

**14. Stockholders' Equity and Noncontrolling Interests**

*Common Stock*

The following demonstrates the change in the number of shares of common stock outstanding during the first quarter ended June 29, 2014:

|   |                   |
|---|-------------------|
| Shares outstanding as of March 31, 2014   | 46,942,126        |
| Purchase of treasury stock  | (662,598)         |
| Shares issued as part of equity-based compensation plans, net of equity awards surrendered for option price and taxes | 356,446           |
| Shares outstanding as of June 29, 2014  | <u>46,635,974</u> |

*Treasury Stock*

During the first quarter ended June 29, 2014, the Company purchased 662,598 shares of its common stock for \$45,587. At June 29, 2014 and March 31, 2014, the Company held 6,983,820 and 6,321,222 shares as treasury stock, respectively.

*Accumulated Other Comprehensive Income ("AOCI")*

The components of AOCI, net of tax, as of June 29, 2014 and June 30, 2013, are as follows:

|  | March 31, 2014   | Before Reclassifications | Amounts Reclassified from<br>AOCI | June 29, 2014    |
|--|------------------|--------------------------|-----------------------------------|------------------|
| Pension funded status adjustment                     | \$ (15,207)      | \$ —                     | \$ 185                            | \$ (15,022)      |
| Net unrealized (loss) gain on derivative instruments | (2,253)          | 2,234                    | 257                               | 238              |
| Foreign currency translation adjustment              | 85,305           | (2,390)                  | —                                 | 82,915           |
| Accumulated other comprehensive income               | <u>\$ 67,845</u> | <u>\$ (156)</u>          | <u>\$ 442</u>                     | <u>\$ 68,131</u> |

|   | March 31, 2013   | Before<br>Reclassifications | Amounts<br>Reclassified from<br>AOCI | June 30, 2013    |
|---|------------------|-----------------------------|--------------------------------------|------------------|
| Pension funded status adjustment                | \$ (13,169)      | \$ —                        | \$ 201                               | \$ (12,968)      |
| Net unrealized (loss) on derivative instruments | (832)            | (573)                       | (915)                                | (2,320)          |
| Foreign currency translation adjustment         | 54,656           | (1,133)                     | —                                    | 53,523           |
| Accumulated other comprehensive income          | <u>\$ 40,655</u> | <u>\$ (1,706)</u>           | <u>\$ (714)</u>                      | <u>\$ 38,235</u> |

[Table of Contents](#)

The following table presents reclassifications from AOCI during the first quarter ended June 29, 2014:

| Components of AOCI  | Amounts Reclassified from AOCI | Location of Loss Recognized on Income Statement   |
|---|--------------------------------|---|
| <b>Derivatives in Cash Flow Hedging Relationships:</b>    |                                |   |
| Net unrealized loss on derivative instruments             | \$ 408                         |   |
| Tax benefit   | (151)                          |   |
| Net unrealized loss on derivative instruments, net of tax | \$ 257                         | Cost of goods sold  |
| <b>Defined benefit pension costs:</b>                     |                                |   |
| Prior service costs and deferrals                         | \$ 265                         |   |
| Tax benefit   | (80)                           |   |
| Net periodic benefit cost, net of tax                     | \$ 185                         | Net periodic benefit cost, included in Cost of goods sold, Operating expenses - See Note 12 |

The following table presents reclassifications from AOCI during the first quarter ended June 30, 2013:

| Components of AOCI  | Amounts Reclassified from AOCI | Location of (Gain) Loss Recognized on Income Statement                                      |
|---|--------------------------------|---|
| <b>Derivatives in Cash Flow Hedging Relationships:</b>      |                                |   |
| Net unrealized (gain) on derivative instruments             | \$ (1,455)                     |   |
| Tax expense   | 540                            |   |
| Net unrealized (gain) on derivative instruments, net of tax | \$ (915)                       | Cost of goods sold  |
| <b>Defined benefit pension costs:</b>                       |                                |   |
| Prior service costs and deferrals                           | \$ 237                         |   |
| Tax benefit   | (36)                           |   |
| Net periodic benefit cost, net of tax                       | \$ 201                         | Net periodic benefit cost, included in Cost of goods sold, Operating expenses - See Note 12 |

The following demonstrates the change in equity attributable to EnerSys stockholders and nonredeemable noncontrolling interests during the quarter ended June 29, 2014:

|  | Equity Attributable to EnerSys Stockholders | Nonredeemable Noncontrolling Interests | Total Equity |
|--|---|--|--------------|
| Balance as of March 31, 2014   | \$ 1,246,402                                | \$ 5,887                               | \$ 1,252,289 |
| Total comprehensive income:  |   |  |              |
| Net earnings   | 49,169                                      | 59                                     | 49,228       |
| Net unrealized gain on derivative instruments, net of tax            | 2,491                                       | —                                      | 2,491        |
| Pension funded status adjustment, net of tax                         | 185   | —                                      | 185          |
| Foreign currency translation adjustment                              | (2,390)                                     | (113)                                  | (2,503)      |
| Total other comprehensive income (loss), net of tax                  | 286   | (113)                                  | 173          |
| Total comprehensive income (loss)                                    | 49,455                                      | (54)                                   | 49,401       |
| Other changes in equity:   |   |  |              |
| Purchase of treasury stock   | (45,587)                                    | —                                      | (45,587)     |
| Cash dividends - common stock (\$0.175 per share)                    | (8,196)                                     | —                                      | (8,196)      |
| Reclassification of redeemable equity component of Convertible Notes | 2,006                                       | —                                      | 2,006        |
| Other, including activity related to equity awards                   | (6,965)                                     | —                                      | (6,965)      |
| Balance as of June 29, 2014  | \$ 1,237,115                                | \$ 5,833                               | \$ 1,242,948 |



[Table of Contents](#)

The following demonstrates the change in redeemable noncontrolling interests during the quarter ended June 29, 2014:

|   | <b>Redeemable<br/>Noncontrolling<br/>Interests</b> |
|---|--|
| Balance as of March 31, 2014            | \$ 8,047   |
| Net losses                              | (113)  |
| Foreign currency translation adjustment | (54)   |
| Balance as of June 29, 2014             | <u>\$ 7,880</u>                                    |

#### 15. Earnings Per Share

The following table sets forth the reconciliation from basic to diluted weighted-average number of common shares outstanding and the calculations of net earnings per common share attributable to EnerSys stockholders.

|  | <b>Quarter ended</b> |                      |
|--|----------------------|----------------------|
|  | <b>June 29, 2014</b> | <b>June 30, 2013</b> |
| Net earnings attributable to EnerSys stockholders  | \$ 49,169            | \$ 40,847            |
| Weighted-average number of common shares outstanding:                                    |                      |                      |
| Basic  | 46,899,303           | 47,868,982           |
| Dilutive effect of:  |                      |                      |
| Common shares from exercise and lapse of equity awards, net of shares assumed reacquired | 1,089,658            | 829,509              |
| Convertible Notes  | 1,737,277            | 606,453              |
| Diluted weighted-average number of common shares outstanding                             | <u>49,726,238</u>    | <u>49,304,944</u>    |
| Basic earnings per common share attributable to EnerSys stockholders                     | \$ 1.05              | \$ 0.85              |
| Diluted earnings per common share attributable to EnerSys stockholders                   | <u>\$ 0.99</u>       | <u>\$ 0.83</u>       |
| Anti-dilutive equity awards not included in diluted weighted-average common shares       | <u>414</u>           | <u>15,632</u>        |

The aggregate number of common shares that the Company could be obligated to issue upon conversion of its Convertible Notes, as of June 29, 2014, is 4,290,557. It is the Company's current intent to settle the principal amount of any conversions in cash, and any additional conversion consideration ("conversion premium") in cash, shares of the Company's common stock or a combination of cash and shares. During the first quarter of fiscal 2015, the average price of the Company's common stock of \$67.94 per share exceeded the conversion price of \$40.16 per share on the Convertible Notes. For the current quarter ended June 29, 2014, 1,737,277 shares relating to the conversion premium on the Convertible Notes were included in the diluted earnings per share using the "if converted" method.

[Table of Contents](#)**16. Business Segments**

The Company has three reportable business segments based on geographic regions, defined as follows:

- **Americas**, which includes North and South America, with segment headquarters in Reading, Pennsylvania, USA;
- **EMEA**, which includes Europe, the Middle East and Africa, with segment headquarters in Zurich, Switzerland; and
- **Asia**, which includes Asia, Australia and Oceania, with segment headquarters in Singapore.

Summarized financial information related to the Company's reportable segments for the first quarters ended June 29, 2014 and June 30, 2013, is shown below:

|   | Quarter ended     |                   |
|---|-------------------|-------------------|
|   | June 29, 2014     | June 30, 2013     |
| <b>Net sales by segment to unaffiliated customers</b> |                   |                   |
| Americas  | \$ 330,928        | \$ 315,623        |
| EMEA  | 241,935           | 230,967           |
| Asia  | 61,247            | 50,707            |
| Total net sales                                       | <u>\$ 634,110</u> | <u>\$ 597,297</u> |
| <b>Net sales by product line</b>                      |                   |                   |
| Reserve power   | \$ 311,374        | \$ 292,819        |
| Motive power  | 322,736           | 304,478           |
| Total net sales                                       | <u>\$ 634,110</u> | <u>\$ 597,297</u> |
| <b>Intersegment sales</b>                             |                   |                   |
| Americas  | \$ 8,918          | \$ 10,093         |
| EMEA  | 17,699            | 18,297            |
| Asia  | 11,459            | 7,711             |
| Total intersegment sales <sup>(1)</sup>               | <u>\$ 38,076</u>  | <u>\$ 36,101</u>  |
| <b>Operating earnings by segment</b>                  |                   |                   |
| Americas  | \$ 41,489         | \$ 41,725         |
| EMEA  | 28,601            | 16,083            |
| Asia  | 3,428             | 5,221             |
| Restructuring charges - EMEA                          | (1,829)           | (421)             |
| Total operating earnings <sup>(2)</sup>               | <u>\$ 71,689</u>  | <u>\$ 62,608</u>  |

<sup>(1)</sup> Intersegment sales are presented on a cost-plus basis, which takes into consideration the effect of transfer prices between legal entities.

<sup>(2)</sup> The Company does not allocate interest expense or other (income) expense to the reportable segments.

**17. Subsequent Events**

On August 5, 2014, the Company announced the declaration of a quarterly cash dividend of \$0.175 per share of common stock to be paid on September 26, 2014, to stockholders of record as of September 12, 2014.

On August 5, 2014, the Company also announced the establishment of an additional \$60,000 stock repurchase authorization, which is in addition to the existing \$70,000 stock repurchase authorization announced in May 2014 and the stock repurchase authorization in connection with the dilutive effects of previously granted equity-based awards.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 (the "Reform Act") provides a safe harbor for forward-looking statements made by or on behalf of EnerSys. EnerSys and its representatives may, from time to time, make written or verbal forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and its reports to stockholders. Generally, the inclusion of the words "anticipate," "believe," "expect," "future," "intend," "estimate," "will," "plans," or the negative of such terms and similar expressions identify statements that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 and that are intended to come within the safe harbor protection provided by those sections. All statements addressing operating performance, events, or developments that EnerSys expects or anticipates will occur in the future, including statements relating to sales growth, earnings or earnings per share growth, and market share, as well as statements expressing optimism or pessimism about future operating results, are forward-looking statements within the meaning of the Reform Act. The forward-looking statements are and will be based on management's then-current beliefs and assumptions regarding future events and operating performance and on information currently available to management, and are applicable only as of the dates of such statements.

Forward-looking statements involve risks, uncertainties and assumptions. Although we do not make forward-looking statements unless we believe we have a reasonable basis for doing so, we cannot guarantee their accuracy. Actual results may differ materially from those expressed in these forward-looking statements due to a number of uncertainties and risks, including the risks described in the Company's 2014 Annual Report on Form 10-K (the "2014 Annual Report") and other unforeseen risks. You should not put undue reliance on any forward-looking statements. These statements speak only as of the date of this Quarterly Report on Form 10-Q, even if subsequently made available by us on our website or otherwise, and we undertake no obligation to update or revise these statements to reflect events or circumstances occurring after the date of this Quarterly Report on Form 10-Q.

Our actual results may differ materially from those contemplated by the forward-looking statements for a number of reasons, including the following factors:

- general cyclical patterns of the industries in which our customers operate;
- the extent to which we cannot control our fixed and variable costs;
- the raw materials in our products may experience significant fluctuations in market price and availability;
- certain raw materials constitute hazardous materials that may give rise to costly environmental and safety claims;
- legislation regarding the restriction of the use of certain hazardous substances in our products;
- risks involved in our operations such as disruption of markets, changes in import and export laws, environmental regulations, currency restrictions and currency exchange rate fluctuations;
- our ability to raise our selling prices to our customers when our product costs increase;
- the extent to which we are able to efficiently utilize our global manufacturing facilities and optimize our capacity;
- general economic conditions in the markets in which we operate;
- competitiveness of the battery markets throughout the world;
- our timely development of competitive new products and product enhancements in a changing environment and the acceptance of such products and product enhancements by customers;
- our ability to adequately protect our proprietary intellectual property, technology and brand names;
- litigation and regulatory proceedings to which we might be subject;
- changes in our market share in the geographic business segments where we operate;
- our ability to implement our cost reduction initiatives successfully and improve our profitability;
- quality problems associated with our products;
- our ability to implement business strategies, including our acquisition strategy, manufacturing expansion and restructuring plans;
- our acquisition strategy may not be successful in locating advantageous targets;
- our ability to successfully integrate any assets, liabilities, customers, systems and management personnel we acquire into our operations and our ability to realize related revenue synergies and cost savings within expected time frames;
- our debt and debt service requirements which may restrict our operational and financial flexibility, as well as imposing unfavorable interest and financing costs;
- our ability to maintain our existing credit facilities or obtain satisfactory new credit facilities;
- adverse changes in our short and long-term debt levels under our credit facilities;
- our exposure to fluctuations in interest rates on our variable-rate debt;

## [Table of Contents](#)

- our ability to attract and retain qualified management and personnel;
- our ability to maintain good relations with labor unions;
- credit risk associated with our customers, including risk of insolvency and bankruptcy;
- our ability to successfully recover in the event of a disaster affecting our infrastructure;
- terrorist acts or acts of war, could cause damage or disruption to our operations, our suppliers, channels to market or customers, or could cause costs to increase, or create political or economic instability; and
- the operation, capacity and security of our information systems and infrastructure.

This list of factors that may affect future performance is illustrative, but by no means exhaustive. Accordingly, all forward-looking statements should be evaluated with the understanding of their inherent uncertainty.

In the following discussion and analysis of results of operations and financial condition, certain financial measures may be considered “non-GAAP financial measures” under Securities and Exchange Commission rules. These rules require supplemental explanation and reconciliation, which is provided in this Quarterly Report on Form 10-Q. EnerSys’ management uses the non-GAAP measures “primary working capital”, “primary working capital percentage” and capital expenditures in its evaluation of business segment cash flow and financial position performance. These disclosures have limitations as an analytical tool, should not be viewed as a substitute for cash flow determined in accordance with GAAP, and should not be considered in isolation or as a substitute for analysis of the Company’s results as reported under GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Management believes that this non-GAAP supplemental information is helpful in understanding the Company’s ongoing operating results.

### **Overview**

EnerSys (the “Company,” “we,” or “us”) is the world’s largest manufacturer, marketer and distributor of industrial batteries. We also manufacture, market and distribute related products such as chargers, power equipment, outdoor cabinet enclosures and battery accessories, and we provide related after-market and customer-support services for industrial batteries. We market and sell our products globally to over 10,000 customers in more than 100 countries through a network of distributors, independent representatives and our internal sales force.

We operate and manage our business in three geographic regions of the world—Americas, EMEA and Asia, as described below. Our business is highly decentralized with manufacturing locations throughout the world. More than half of our manufacturing capacity is located outside of the United States, and approximately 60% of our net sales were generated outside of the United States. The Company has three reportable segments based on geographic regions, defined as follows:

- **Americas**, which includes North and South America, with our segment headquarters in Reading, Pennsylvania, USA;
- **EMEA**, which includes Europe, the Middle East and Africa, with our segment headquarters in Zurich, Switzerland; and
- **Asia**, which includes Asia, Australia and Oceania, with our segment headquarters in Singapore.

We have two primary product lines: reserve power and motive power products. Net sales classifications by product line are as follows:

- **Reserve power products** are used for backup power for the continuous operation of critical applications in telecommunications systems, uninterruptible power systems, or “UPS” applications for computer and computer-controlled systems, and other specialty power applications, including security systems, premium starting, lighting and ignition applications, in switchgear, electrical control systems used in electric utilities, large-scale energy storage, energy pipelines, in commercial aircraft, satellites, military aircraft, submarines, ships and tactical vehicles. Reserve power products also include thermally managed cabinets and enclosures for electronic equipment and batteries.
- **Motive power products** are used to provide power for electric industrial forklifts used in manufacturing, warehousing and other material handling applications as well as mining equipment, diesel locomotive starting and other rail equipment.

### ***Economic Climate***

Recent indicators continue to suggest a mixed trend in economic activity among the different geographical regions. The Americas economic activity continues to strengthen. Our Asia region is experiencing the fastest economic growth which has been positively impacted by increased capital spending in telecommunications. The EMEA economy appears to have stabilized and we expect moderate growth in this region.

### ***Volatility of Commodities and Foreign Currencies***

Our most significant commodity and foreign currency exposures are related to lead and the euro. Historically, volatility of commodity costs and foreign currency exchange rates have caused large swings in our production costs. As the global economic climate changes, we anticipate that our commodity costs may continue to fluctuate as they have in the past several years. Overall, on a consolidated basis, we have experienced stable trends more recently in our revenue and order rates, and commodity cost changes have not been substantial.

[Table of Contents](#)

***Customer Pricing***

Our selling prices fluctuated during the last several years to offset the volatile cost of commodities. Approximately 35% of our revenue is currently subject to agreements that adjust pricing to a market-based index for lead. During the first quarter of fiscal 2015, our selling prices increased slightly, compared to the comparable prior year period.

***Liquidity and Capital Resources***

Our capital structure and liquidity remain strong. We amended our 2011 Credit Facility to provide additional liquidity for flexibility in funding the expected conversion of the Convertible Notes in fiscal 2016. As of June 29, 2014, we had \$234.9 million of cash and cash equivalents and \$318 million, undrawn and available under all our lines of credit including approximately \$133 million of uncommitted credit lines. A substantial majority of the Company's cash and investments are held by foreign subsidiaries and are considered to be indefinitely reinvested and expected to be utilized to fund local operating activities, capital expenditure requirements and acquisitions. The Company believes that it has sufficient sources of domestic and foreign liquidity.

The Convertible Notes became convertible at the option of the holders effective January 2, 2014, and continue to remain convertible through September 30, 2014, as described in Note 11. If the Convertible Notes holders elect to exercise their conversion rights, we would pay the principal amount by drawing on our 2011 Credit Facility and, at our election, issue shares or pay cash for any remaining value.

Other than the 2011 Credit Facility and the Convertible Notes, we have no other significant amount of long-term debt maturing in the near future.

We believe that our strong capital structure and liquidity affords us access to capital for future acquisition and stock repurchase opportunities and continued dividend payments.

[Table of Contents](#)

**Results of Operations**

**Net Sales**

|                                   | Quarter ended<br>June 29, 2014 |                                     | Quarter ended<br>June 30, 2013 |                                     | Increase (Decrease) |      |
|-----------------------------------|--------------------------------|-------------------------------------|--------------------------------|-------------------------------------|---------------------|------|
|                                   | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions      | %    |
| <i>Current Quarter by segment</i> |                                |                                     |                                |                                     |                     |      |
| Americas                          | \$ 330.9                       | 52.2%                               | \$ 315.6                       | 52.8%                               | \$ 15.3             | 4.8% |
| EMEA                              | 242.0                          | 38.1                                | 231.0                          | 38.7                                | 11.0                | 4.7  |
| Asia                              | 61.2                           | 9.7                                 | 50.7                           | 8.5                                 | 10.5                | 20.8 |
| Total net sales                   | \$ 634.1                       | 100.0%                              | \$ 597.3                       | 100.0%                              | \$ 36.8             | 6.2% |

Net sales increased \$36.8 million or 6.2% in the first quarter of fiscal 2015 from the comparable period in fiscal 2014. This increase for the quarter was the result of a 6% increase due to acquisitions and a 1% increase due to foreign currency translation impact, partially offset by a 1% decrease in organic volume.

*Segment sales*

The Americas segment's net sales increased \$15.3 million or 4.8% in the first quarter of fiscal 2015, as compared to the first quarter of fiscal 2014, primarily due to an increase of approximately 9% due to acquisitions, partially offset by a decrease of 2% in organic volume and a 1% decrease each in both pricing and foreign currency translation impact.

The EMEA segment's net sales increased \$11.0 million or 4.7% in the first quarter of fiscal 2015, as compared to the first quarter of fiscal 2014, primarily due to a 5% increase due to foreign currency translation impact, 1% increase in pricing, partially offset by a 1% decrease in organic volume.

The Asia segment's net sales increased \$10.5 million or 20.8% in the first quarter of fiscal 2015, as compared to the first quarter of fiscal 2014, primarily due to acquisitions of 21%, 2% increase in pricing, partially offset by a decrease due to foreign currency translation impact of approximately 2%.

*Product line sales*

|                 | Quarter ended<br>June 29, 2014 |                                     | Quarter ended<br>June 30, 2013 |                                     | Increase (Decrease) |      |
|-----------------|--------------------------------|-------------------------------------|--------------------------------|-------------------------------------|---------------------|------|
|                 | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions      | %    |
| Reserve power   | \$ 311.4                       | 49.1%                               | \$ 292.8                       | 49.0%                               | \$ 18.6             | 6.3% |
| Motive power    | 322.7                          | 50.9                                | 304.5                          | 51.0                                | 18.2                | 6.0  |
| Total net sales | \$ 634.1                       | 100.0%                              | \$ 597.3                       | 100.0%                              | \$ 36.8             | 6.2% |

Net sales of our reserve power products in the first quarter of fiscal 2015 increased \$18.6 million or 6.3% compared to the first quarter of fiscal 2014. Acquisitions and foreign currency translation impact contributed to this improvement by approximately 10% and 1%, respectively, and were partially offset by a decrease due to organic volume and pricing of 4% and 1%, respectively.

Net sales of our motive power products in the first quarter of fiscal 2015 increased by \$18.2 million or 6.0% compared to the first quarter of fiscal 2014. Acquisitions contributed 3% to this improvement and organic volume, pricing and foreign currency translation impact contributed 1% each in the first quarter of fiscal 2015.

**Gross Profit**

|              | Quarter ended<br>June 29, 2014 |                                     | Quarter ended<br>June 30, 2013 |                                     | Increase (Decrease) |       |
|--------------|--------------------------------|-------------------------------------|--------------------------------|-------------------------------------|---------------------|-------|
|              | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions      | %     |
| Gross Profit | \$ 162.6                       | 25.6%                               | \$ 140.1                       | 23.5%                               | \$ 22.5             | 16.0% |

Gross profit increased \$22.5 million or 16.0% in the first quarter of fiscal 2015 compared to the first quarter of fiscal 2014. Gross profit, as a percentage of net sales increased 210 basis points in the first quarter when compared to the first quarter of fiscal 2014. The increase in the current quarter is primarily attributed to lower commodity costs and benefits of restructuring programs in EMEA.

**Operating Items**

|                       | Quarter ended<br>June 29, 2014 |                                     | Quarter ended<br>June 30, 2013 |                                     | Increase (Decrease) |       |
|-----------------------|--------------------------------|-------------------------------------|--------------------------------|-------------------------------------|---------------------|-------|
|                       | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions      | %     |
| Operating expenses    | \$ 89.1                        | 14.0%                               | \$ 77.1                        | 12.9%                               | \$ 12.0             | 15.5% |
| Restructuring charges | \$ 1.8                         | 0.3%                                | \$ 0.4                         | 0.1%                                | \$ 1.4              | NM    |

NM = not meaningful

Operating expenses as a percentage of net sales increased 110 basis points in the first quarter of fiscal 2015 compared to the first quarter of fiscal 2014. Operating expenses, excluding the effect of foreign currency translation, increased \$11.3 million or 14.7% in the first quarter of fiscal 2015 compared to the first quarter of fiscal 2014. The increase in operating expenses in the quarter is primarily due to increased sales volume, acquisitions, acquisition related fees and payroll related expenses. Selling expenses, our main component of operating expenses, were 58.5% of total operating expenses in the first quarter of fiscal 2015, compared to 60.7% of total operating expenses in the first quarter of fiscal 2014.

**Restructuring charges**

Included in our first quarter of fiscal 2015 operating results are \$1.8 million of restructuring charges in EMEA, primarily for staff reductions and other cash charges in EMEA related to the relocation of our motive power and a portion of our reserve power manufacturing from Bulgaria to our existing facilities in Western Europe.

**Operating Earnings**

|                                   | Quarter ended<br>June 29, 2014 |  | Quarter ended<br>June 30, 2013 |  | Increase (Decrease) |        |
|-----------------------------------|--------------------------------|--|--------------------------------|--|---------------------|--------|
|                                   | In<br>Millions                 | Percentage<br>of Total<br>Net Sales <sup>(1)</sup> | In<br>Millions                 | Percentage<br>of Total<br>Net Sales <sup>(1)</sup> | In<br>Millions      | %      |
| <b>Current quarter by segment</b> |                                |  |                                |  |                     |        |
| Americas                          | \$ 41.5                        | 12.5 %   | \$ 41.7                        | 13.2 %   | \$ (0.2)            | (0.6)% |
| EMEA                              | 28.6                           | 11.8   | 16.1                           | 7.0  | 12.5                | 77.8   |
| Asia                              | 3.4                            | 5.6  | 5.2                            | 10.3   | (1.8)               | (34.3) |
| Subtotal                          | 73.5                           | 11.6   | 63.0                           | 10.6   | 10.5                | 16.6   |
| Restructuring charges - EMEA      | (1.8)                          | (0.8)  | (0.4)                          | (0.2)  | (1.4)               | NM     |
| Total operating earnings          | \$ 71.7                        | 11.3 %   | \$ 62.6                        | 10.5 %   | \$ 9.1              | 14.5 % |

<sup>(1)</sup> The percentages shown for the segments are computed as a percentage of the applicable segment's net sales.

NM = not meaningful

Operating earnings increased \$9.1 million or 14.5% in the first quarter of fiscal 2015 compared to the first quarter of fiscal 2014. Operating earnings as a percentage of net sales, increased 80 basis points in the first quarter of fiscal 2015 when compared to the first quarter of fiscal 2014.

The Americas segment had a decrease in operating earnings in the first quarter of fiscal 2015 compared to the first quarter of fiscal 2014, with the operating margin decreasing 70 basis points to 12.5%. This decrease in the first quarter of fiscal 2015 compared to the prior year quarter is primarily attributable to a decrease in organic volume and higher operating expenses, partially offset by lower commodity costs.

The EMEA segment's operating earnings, excluding restructuring charges discussed above, increased in the first quarter of fiscal 2015 compared to the first quarter of fiscal 2014, with the operating margin increasing 480 basis points to 11.8%. This improvement in EMEA earnings primarily reflects a favorable customer mix, lower commodity costs and benefits of the restructuring programs.

Operating earnings decreased in the Asia segment in the first quarter of fiscal 2015 compared to the first quarter of fiscal 2014, with the operating margin decreasing by 470 basis points to 5.6% primarily due to under utilization of reserve power plant capacity in China and costs associated with our subsidiary in India.

[Table of Contents](#)

**Interest Expense**

|                  | Quarter ended<br>June 29, 2014 |                                     | Quarter ended<br>June 30, 2013 |                                     | Increase (Decrease) |       |
|------------------|--------------------------------|-------------------------------------|--------------------------------|-------------------------------------|---------------------|-------|
|                  | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions      | %     |
| Interest expense | \$ 4.9                         | 0.8%                                | \$ 4.3                         | 0.7%                                | \$ 0.6              | 14.4% |

Interest expense of \$4.9 million in the first quarter of fiscal 2015 (net of interest income of \$0.3 million) was \$0.6 million higher than the interest expense of \$4.3 million in the first quarter of fiscal 2014 (net of interest income of \$0.3 million). The increase in interest expense in the first quarter of fiscal 2015 compared to the first quarter of fiscal 2014 is primarily due to higher average debt outstanding.

Included in interest expense are non-cash charges for deferred financing fees of \$0.3 million in both the the first quarters of fiscal 2015 and fiscal 2014.

Included in interest expense is non-cash, accreted interest on the Convertible Notes of \$2.0 million in the first quarter of fiscal 2015 and \$1.8 million, in the first quarter of fiscal 2014. (For more information, see Note 11 to the Consolidated Condensed Financial Statements)

Our average debt outstanding (reflecting the reduction of the Convertible Notes discount) was \$325.2 million in the first quarter of fiscal 2015, compared to \$177.4 million in the first quarter of fiscal 2014. The increase in the quarter compared to the first quarter of fiscal 2014 was mainly due to borrowings under our 2011 Credit Facility. The average Convertible Notes discount excluded from our average debt outstanding was \$8.6 million in the first quarter of fiscal 2015 and \$16.3 million in the first quarter of fiscal 2014.

**Other (Income) Expense, Net**

|                             | Quarter ended<br>June 29, 2014 |                                     | Quarter ended<br>June 30, 2013 |                                     | Increase (Decrease) |         |
|-----------------------------|--------------------------------|-------------------------------------|--------------------------------|-------------------------------------|---------------------|---------|
|                             | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions      | %       |
| Other (income) expense, net | \$ 1.0                         | 0.1%                                | \$ 2.3                         | 0.4%                                | \$ (1.3)            | (56.4)% |

Other (income) expense, net in the first quarter of fiscal 2015 was an expense of \$1.0 million compared to an expense of \$2.3 million in the first quarter of fiscal 2014. The favorable impact in the first quarter of fiscal 2015 is mainly attributable to lower foreign currency losses of \$0.8 million in the current quarter, compared to \$1.8 million in the first quarter of fiscal 2014.

**Earnings Before Income Taxes**

|                              | Quarter ended<br>June 29, 2014 |                                     | Quarter ended<br>June 30, 2013 |                                     | Increase (Decrease) |       |
|------------------------------|--------------------------------|-------------------------------------|--------------------------------|-------------------------------------|---------------------|-------|
|                              | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions      | %     |
| Earnings before income taxes | \$ 65.8                        | 10.4%                               | \$ 56.0                        | 9.4%                                | \$ 9.8              | 17.5% |

As a result of the above, earnings before income taxes in the first quarter of fiscal 2015 increased \$9.8 million, or 17.5%, compared to the first quarter of fiscal 2014. Earnings before income taxes as a percentage of net sales were 10.4% for the first quarter of fiscal 2015 compared to 9.4% in the first quarter of fiscal 2014.

**Income Tax Expense**

|                    | Quarter ended<br>June 29, 2014 |                                     | Quarter ended<br>June 30, 2013 |                                     | Increase (Decrease) |        |
|--------------------|--------------------------------|-------------------------------------|--------------------------------|-------------------------------------|---------------------|--------|
|                    | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions                 | Percentage<br>of Total<br>Net Sales | In<br>Millions      | %      |
| Income tax expense | \$ 16.7                        | 2.6%                                | \$ 15.6                        | 2.6%                                | \$ 1.1              | 7.1%   |
| Effective tax rate |                                | 25.3%                               |                                | 27.8%                               |                     | (2.5)% |



## [Table of Contents](#)

The Company's income tax provision consists of federal, state and foreign income taxes. The tax provision for the first quarters of fiscal 2015 and 2014 were based on the estimated effective tax rates applicable for the full years ending March 31, 2015 and March 31, 2014, respectively, after giving effect to items specifically related to the interim periods.

The effective income tax rates for the first quarters of fiscal 2015 and 2014 were 25.3% and 27.8%, respectively. The rate decrease in the first quarter of fiscal 2015 compared to the prior year quarter is primarily due to a reduction in income taxes from the release of a previously recognized valuation allowance related to one of our domestic subsidiaries and changes in the mix of earnings among tax jurisdictions.

### Critical Accounting Policies and Estimates

There have been no material changes to our critical accounting policies from those discussed under the caption "Critical Accounting Policies and Estimates" in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our 2014 Annual Report.

### Liquidity and Capital Resources

Operating activities provided cash of \$41.8 million in the first quarter of fiscal 2015 compared to \$34.4 million in the comparable period of fiscal 2014. In the first quarter of fiscal 2015, net earnings of \$49.1 million, depreciation and amortization of \$14.3 million, non-cash charges relating to restructuring charges of \$0.4 million were partially offset by cash used for the increase in primary working capital of \$19.4 million, net of currency translation changes. In the first quarter of fiscal 2014, net earnings of \$40.4 million and depreciation and amortization of \$12.6 million were offset by cash used for the increase in primary working capital of \$14.3 million, net of currency translation changes.

Primary working capital for this purpose is trade accounts receivable, plus inventories, minus trade accounts payable. The resulting net amount is divided by the trailing three month net sales (annualized) to derive a primary working capital percentage. Primary working capital was \$683.0 million (yielding a primary working capital percentage of 26.9%) at June 29, 2014, \$666.9 million (yielding a primary working capital percentage of 25.1%) at March 31, 2014 and \$559.3 million at June 30, 2013 (yielding a primary working capital percentage of 23.4%). The primary working capital percentage of 26.9% at June 29, 2014 is 180 basis points higher than that for March 31, 2014, and is 350 basis points higher than that for the prior year period.

Primary working capital and primary working capital percentages at June 29, 2014, March 31, 2014 and June 30, 2013 are computed as follows:

|                | (In Millions)     |           |                  |          |                            |                           |  |
|----------------|-------------------|-----------|------------------|----------|----------------------------|---------------------------|--|
| Balance At     | Trade Receivables | Inventory | Accounts Payable | Total    | Quarter Revenue Annualized | Primary Working Capital % |  |
| June 29, 2014  | \$ 560.3          | \$ 384.2  | \$ (261.5)       | \$ 683.0 | \$ 2,536.4                 | 26.9%                     |  |
| March 31, 2014 | 564.6             | 361.8     | (259.5)          | 666.9    | 2,661.0                    | 25.1                      |  |
| June 30, 2013  | 467.6             | 332.9     | (241.2)          | 559.3    | 2,389.2                    | 23.4                      |  |

Investing activities used cash of \$14.7 million in the first quarter of fiscal 2015 compared to \$11.7 million in the first quarter of fiscal 2014 and primarily comprised of capital expenditures.

Financing activities used cash of \$31.3 million in the first quarter of fiscal 2015 primarily due to borrowings and repayments under the 2011 Credit Facility of \$81.6 million and \$43.0 million, respectively, repurchase of our common stock for \$45.6 million and payment of cash dividends to our stockholders of \$8.2 million. Taxes paid related to net share settlement of equity awards, net of option proceeds and related tax benefits resulted in a net outflow of \$12.1 million. Net repayments on short-term debt were \$3.9 million. In the first quarter of fiscal 2014, financing activities used cash of \$31.9 million, primarily due to the repurchase of our common stock for \$22.0 million and payment of a cash dividend to our stockholders of \$6.0 million. Taxes paid related to net share settlement of equity awards, net of option proceeds and related tax benefits resulted in a net outflow of \$3.3 million. Repayments on short-term debt were \$0.5 million.

As a result of the above, total cash and cash equivalents decreased by \$5.2 million to \$234.9 million, in the first quarter of fiscal 2015 compared to a decrease of \$9.3 million to \$240.1 million, in the comparable period of fiscal 2014.

All obligations under our 2011 Credit Facility are secured by, among other things, substantially all of our U.S. assets. This credit agreement contains various covenants which, absent prepayment in full of the indebtedness and other obligations, or the receipt of waivers, limit our ability to conduct certain specified business transactions, buy or sell assets out of the ordinary course of business, engage in sale and leaseback transactions, pay dividends and take certain other actions. There are no prepayment penalties on loans under this credit facility.

We are in compliance with all covenants and conditions under our credit agreement. We believe that we will continue to comply with these covenants and conditions, and that we have the financial resources and the capital available to fund the foreseeable organic growth in our business and to remain active in pursuing further acquisition opportunities. See Note 8 to the Consolidated Financial Statements included in our 2014 Annual Report and Note 11 to the Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for a detailed description of our debt.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### *Market Risks*

Our cash flows and earnings are subject to fluctuations resulting from changes in interest rates, foreign currency exchange rates and raw material costs. We manage our exposure to these market risks through internally established policies and procedures and, when deemed appropriate, through the use of derivative financial instruments. Our policy does not allow speculation in derivative instruments for profit or execution of derivative instrument contracts for which there are no underlying exposures. We do not use financial instruments for trading purposes and are not a party to any leveraged derivatives. We monitor our underlying market risk exposures on an ongoing basis and believe that we can modify or adapt our hedging strategies as needed.

#### *Counterparty Risks*

We have entered into lead forward purchase contracts and foreign exchange forward and purchased option contracts to manage the risk associated with our exposures to fluctuations resulting from changes in foreign currency exchange rates and raw material costs. The Company's agreements are with creditworthy financial institutions. Those contracts that result in a liability position at June 29, 2014 are \$0.6 million (pre-tax), therefore, there is minimal risk of nonperformance by these counterparties. Those contracts that result in an asset position at June 29, 2014 are \$2.4 million (pre-tax) and the vast majority of these will settle within one year. The impact on the Company due to nonperformance by the counterparties has been evaluated and not deemed material.

#### *Interest Rate Risks*

We are exposed to changes in variable U.S. interest rates on borrowings under our 2011 Credit Facility. On a selective basis, from time to time, we enter into interest rate swap agreements to reduce the negative impact that increases in interest rates could have on our outstanding variable rate debt. We had no interest rate swap agreements as of June 29, 2014 and March 31, 2014.

A 100 basis point increase in interest rates would have increased interest expense, on an annualized basis, by approximately \$1.9 million on the variable rate portions of our debt.

#### *Commodity Cost Risks – Lead Contracts*

We have a significant risk in our exposure to certain raw materials. Our largest single raw material cost is for lead, for which the cost remains volatile. In order to hedge against increases in our lead cost, we have entered into forward contracts with financial institutions to fix the price of lead. A vast majority of such contracts are for a period not extending beyond one year. We had the following contracts outstanding at the dates shown below:

| Date           | \$'s Under Contract (in millions) | # Pounds Purchased (in millions) | Average Cost/Pound | Approximate % of Lead Requirements (1) |
|----------------|-----------------------------------|----------------------------------|--------------------|--|
| June 29, 2014  | \$ 99.1                           | 103.2                            | \$ 0.96            | 22%                                    |
| March 31, 2014 | 86.5                              | 89.9                             | 0.96               | 19                                     |
| June 30, 2013  | 84.0                              | 90.9                             | 0.92               | 19                                     |

(1) Based on approximate annual lead requirements for the periods then ended.

For the remaining three quarters of this fiscal year, we believe approximately 56% of the cost of our lead requirements is known. This takes into account the hedge contracts in place at June 29, 2014, lead purchased by June 29, 2014 that will be reflected in future costs under our FIFO accounting treatment, and the benefit from our lead tolling program.

We estimate that a 10% increase in our cost of lead would have increased our cost of goods sold by approximately \$15 million in the first quarter of fiscal 2015.

#### *Foreign Currency Exchange Rate Risks*

We manufacture and assemble our products globally in the Americas, EMEA and Asia. Approximately 60% of our sales and expenses are transacted in foreign currencies. Our sales revenue, production costs, profit margins and competitive position are affected by the strength of the currencies in countries where we manufacture or purchase goods relative to the strength of the currencies in countries where our products are sold. Additionally, as we report our financial statements in U.S. dollars, our financial results are affected by the strength of the currencies in countries where we have operations relative to the strength of the U.S. dollar. The principal foreign currencies in which we conduct business are the Euro, Swiss franc, British pound, Polish zloty, Chinese renminbi and Mexican peso.

We quantify and monitor our global foreign currency exposures. Our largest foreign currency exposure is from the purchase and conversion of U.S. dollar based lead costs into local currencies in Europe. Additionally, we have currency exposures from intercompany financing and trade transactions. On a selective basis, we enter into foreign currency forward contracts and option contracts to reduce the impact from the volatility of currency movements; however, we cannot be certain that foreign currency fluctuations will not impact our operations in the future.

## [Table of Contents](#)

To hedge these exposures, we have entered into forward contracts and purchased options with financial institutions to fix the value at which we will buy or sell certain currencies. The vast majority of such contracts are for a period not extending beyond one year. Forward contracts outstanding as of June 29, 2014 and March 31, 2014 were \$91.9 million and \$92.8 million, respectively. The details of contracts outstanding as of June 29, 2014 were as follows:

| <b>Transactions Hedged</b>               | <b>\$US<br/>Equivalent<br/>(in millions)</b> | <b>Average<br/>Rate<br/>Hedged</b> | <b>Approximate<br/>% of Annual<br/>Requirements <sup>(1)</sup></b> |
|--|--|------------------------------------|--|
| Sell Euros for U.S. dollars              | \$ 40.0                                      | \$/€ 1.37                          | 21%  |
| Sell Euros for Polish zloty              | 20.7   | PLN/€ 4.22                         | 17   |
| Sell Euros for British pounds            | 13.5   | £/€ 0.82                           | 31   |
| Sell JPY for U.S. dollars                | 6.6  | ¥/\$ 102.15                        | 53   |
| Sell U.S. dollars for Mexican pesos      | 4.4  | MXN/\$ 13.22                       | 50   |
| Sell Australian dollars for Euros        | 2.9  | €/AUD 1.49                         | 19   |
| Sell Australian dollars for U.S. dollars | 2.1  | \$/AUD 0.92                        | 21   |
| Other                                    | 1.7  |                                    |  |
| <b>Total</b>                             | <b>\$ 91.9</b>                               |                                    |  |

<sup>(1)</sup> Based on the fiscal year currency requirements.

Foreign exchange translation adjustments are recorded in the Consolidated Condensed Statements of Comprehensive Income.

Based on changes in the timing and amount of interest rate and foreign currency exchange rate movements and our actual exposures and hedges, actual gains and losses in the future may differ from our historical results.

#### **ITEM 4. CONTROLS AND PROCEDURES**

(a) Disclosure Controls and Procedures. Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective.

(b) Internal Control Over Financial Reporting. There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II – OTHER INFORMATION****Item 1. Legal Proceedings**

From time to time, we are involved in litigation incidental to the conduct of our business. See Litigation and Other Legal Matters in Note 9 - Commitments, Contingencies and Litigation to the Consolidated Financial Statements, which is incorporated herein by reference.

**Item 1A. Risk Factors**

In addition to the other information set forth in this Form 10-Q, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our 2014 Annual Report for the year ended March 31, 2014, which could materially affect our business, financial condition or future results.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****Purchases of Equity Securities by the Issuer and Affiliated Purchasers**

The following table summarizes the number of shares of common stock we purchased from participants in our equity incentive plans as well as repurchases of common stock authorized by the Board of Directors. As provided by the Company's equity incentive plans, (a) vested options outstanding may be exercised through surrender to the Company of option shares or vested options outstanding under the Company's equity incentive plans to satisfy the applicable aggregate exercise price (and any withholding tax) required to be paid upon such exercise and (b) the withholding tax requirements related to the vesting and settlement of restricted stock units and market share units may be satisfied by the surrender of shares of the Company's common stock.

**Purchases of Equity Securities**

| Period                   | (a)<br>Total number of shares (or units) purchased | (b)<br>Average price paid per share (or unit) | (c)<br>Total number of shares (or units) purchased as part of publicly announced plans or programs | (d)   |
|--------------------------|--|---|--|---|
|                          |  |   |  | Maximum number (or approximate dollar value) of shares (or units) that may be purchased under the plans or programs (1) (2) |
| April 1 – April 27, 2014 | 10,402   | \$ 68.68                                      | 10,402   | \$ 92,885,606   |
| April 28 – May 25, 2014  | 227,466  | 67.55   | 45,883   | 89,686,033  |
| May 26 – June 29, 2014   | 616,589  | 68.75   | 606,313  | 48,012,890  |
| Total                    | 854,457  | \$ 68.43                                      | 662,598  |   |

(1) The Company's Board of Directors has authorized the Company to repurchase up to such number of shares as shall equal the dilutive effects of any equity-based award granted during such fiscal year under the 2010 Equity Incentive Plan and the number of shares exercised through stock option awards during such fiscal year. This repurchase program has been exhausted for fiscal 2015.

(2) The Company's Board of Directors authorized the Company to repurchase up to \$70 million of its common stock which expires on March 31, 2015. Additionally, on August 5, 2014, the Company announced that its Board of Directors had authorized the Company to repurchase an additional \$60 million of its common stock.

**Item 4. Mine Safety Disclosures**

Not applicable.

**ITEM 6. EXHIBITS**

| <b>Exhibit Number</b> | <b>Description of Exhibit</b>  |
|-----------------------|--|
| 3.1                   | Fifth Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to Amendment No. 3 to EnerSys' Registration Statement on Form S-1 (File No. 333-115553) filed on July 13, 2004).   |
| 3.2                   | Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to EnerSys' Quarterly Report on Form 10-Q (File No. 001-32253) filed on August 8, 2012).   |
| 10.1                  | Amended and Restated Credit Agreement, dated as of July 8, 2014, among EnerSys, Bank of America, N.A., as Administrative Agent, Wells Fargo Bank, National Association, as Syndication Agent, RB International Finance (USA) LLC and PNC Bank, National Association, as Co-Documentation Agents and Co-Managers and the various lending institutions party thereto (incorporated by reference to Annex A to Exhibit 10.1 to EnerSys' Current Report on Form 8-K (File No. 001-32253) filed on July 8, 2014). |
| 10.2                  | Incremental Commitment Agreement, dated July 8, 2014, among EnerSys and certain financial institutions (incorporated by reference to Exhibit 10.2 to EnerSys' Current Report on Form 8-K (File No. 001-32253) filed on July 8, 2014).  |
| 31.1                  | Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) Under the Securities Exchange Act of 1934 (filed herewith).  |
| 31.2                  | Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) Under the Securities Exchange Act of 1934 (filed herewith).  |
| 32.1                  | Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).  |
| 101.INS               | XBRL Instance Document   |
| 101.SCH               | XBRL Taxonomy Extension Schema Document  |
| 101.CAL               | XBRL Taxonomy Extension Calculation Linkbase Document  |
| 101.DEF               | XBRL Taxonomy Extension Definition Linkbase Document   |
| 101.LAB               | XBRL Taxonomy Extension Label Linkbase Document  |
| 101.PRE               | XBRL Taxonomy Extension Presentation Linkbase Document   |

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ENERSYS (Registrant)

By /s/ Michael J. Schmidlein

Michael J. Schmidlein

Senior Vice President Finance & Chief Financial Officer

Date: August 6, 2014

**EnerSys**  
**EXHIBIT INDEX**

| <b>Exhibit<br/>Number</b> | <b>Description of Exhibit</b>  |
|---------------------------|--|
| 3.1                       | Fifth Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to Amendment No. 3 to EnerSys' Registration Statement on Form S-1 (File No. 333-115553) filed on July 13, 2004).   |
| 3.2                       | Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to EnerSys' Quarterly Report on Form 10-Q for the period ended December 30, 2012 (File No. 001-32253) filed on February 6, 2013).  |
| 10.1                      | Amended and Restated Credit Agreement, dated as of July 8, 2014, among EnerSys, Bank of America, N.A., as Administrative Agent, Wells Fargo Bank, National Association, as Syndication Agent, RB International Finance (USA) LLC and PNC Bank, National Association, as Co-Documentation Agents and Co-Managers and the various lending institutions party thereto (incorporated by reference to Annex A to Exhibit 10.1 to EnerSys' Current Report on Form 8-K (File No. 001-32253) filed on July 8, 2014). |
| 10.2                      | Incremental Commitment Agreement, dated July 8, 2014, among EnerSys and certain financial institutions (incorporated by reference to Exhibit 10.2 to EnerSys' Current Report on Form 8-K (File No. 001-32253) filed on July 8, 2014).  |
| 31.1                      | Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) Under the Securities Exchange Act of 1934 (filed herewith).  |
| 31.2                      | Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) Under the Securities Exchange Act of 1934 (filed herewith).  |
| 32.1                      | Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).  |
| 101.INS                   | XBRL Instance Document   |
| 101.SCH                   | XBRL Taxonomy Extension Schema Document  |
| 101.CAL                   | XBRL Taxonomy Extension Calculation Linkbase Document  |
| 101.DEF                   | XBRL Taxonomy Extension Definition Linkbase Document   |
| 101.LAB                   | XBRL Taxonomy Extension Label Linkbase Document  |
| 101.PRE                   | XBRL Taxonomy Extension Presentation Linkbase Document   |

**Certification of Principal Executive Officer  
Pursuant To Rule 13a-14(a)/15d-14(a) Under the Securities Exchange Act Of 1934**

I, John D. Craig, certify that:

1. I have reviewed this quarterly report on Form 10-Q of EnerSys;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

ENERSYS

By /s/ John D. Craig

John D. Craig  
Chairman, President and Chief Executive Officer

Date: August 6, 2014



**Certification of Principal Financial Officer  
Pursuant To Rule 13a-14(a)/15d-14(a) Under the Securities Exchange Act Of 1934**

I, Michael J. Schmidlein, certify that:

1. I have reviewed this quarterly report on Form 10-Q of EnerSys;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

ENERSYS

By           /s/ Michael J. Schmidlein          

Michael J. Schmidlein  
Senior Vice President Finance & Chief Financial Officer

Date: August 6, 2014

**CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER  
AND CHIEF FINANCIAL OFFICER  
PURSUANT TO  
18. U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report of EnerSys on Form 10-Q for the quarterly period ended June 29, 2014, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of EnerSys.

ENERSYS

By /s/ John D. Craig

John D. Craig  
Chairman, President and Chief Executive Officer

By /s/ Michael J. Schmidtlein

Michael J. Schmidtlein  
Senior Vice President Finance & Chief Financial Officer

Date: August 6, 2014

