



As the global leader in stored energy solutions, we are redefining technology, empowering our customers & meeting the needs of a changing world

Market and financial overview

Ticker	ENS
Stock Price*	\$74.44
Market Cap*	\$3.3 Billion
Cash & Equivalents**	\$452 Million
FY 2021 Revenue	\$3.0 Billion

FY 2021 Adj. Op. Earnings \$284 Million

*As of 9/30/21

**As of Q4, FY 2021

Global leader in stored energy solutions for industrial applications

- Energy systems, motive power and specialty
- Sales: \$3.0 billion in FY 2021
- Global leader: 22% market share
- Customers: Over 10,000 in more than 100 countries
- Global manufacturing facilities and 11,000+ employees
- Sustainability – 99% recycle rate on Lead-Acid batteries



Energy systems

Energy Systems focuses on the telecommunication and broadband, utility industries, renewables, and data center applications requiring stored energy solutions.



Motive power

Motive power batteries are utilized in electric forklift trucks, mining and other commercial electric powered vehicles.



Specialty

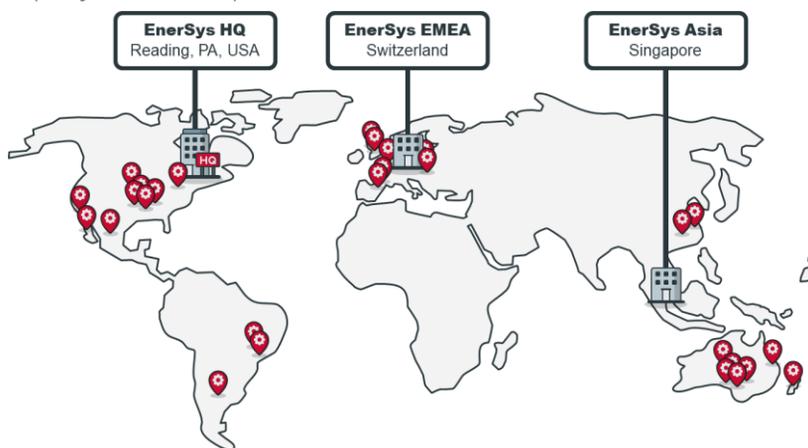
Specialty segment provides energy storage solutions to the aerospace & defense, transportation and medical device industries.

About EnerSys

EnerSys (NYSE: ENS) is the global leader in stored energy solutions for industrial applications, complementing an extensive line of Motive Power, Power Systems and Specialty batteries with a full range of integrated services and systems. With locations globally and 125+ years of battery experience, EnerSys is the Power/Full Solution for stored DC power products.

Unparalleled Global Reach

(Major Facilities)



Investment thesis

- B2B global leadership in high-growth stored (non-EV) energy solutions creates strong **competitive advantages**
- Diversified business – by product line and geography – **reduces risk of cyclicality**
- Select megatrends **creating organic growth derived-demand**
 - **Energy Systems** – rapid growth in global 5G telecom buildout and data usage
 - **Motive Power** - massive global warehouse construction/expansion due to explosion in instant deliveries
 - **Specialty** – aerospace & defense, transportation & medical device growth
- Increase **higher-value premium products**, including lithium-ion
- Lean initiatives to **drive out significant costs**
- Balance sheet strength and cash flow generation affords **value-creation opportunities** and **return cash to shareholders**



Keys to future growth

Product roadmap

- Linked to diverse market megatrends – 5G, IoT, eCommerce, grid stabilization, EV charging, renewable storage
- Launching best-in-class modular lithium systems in Motive Power & Energy Systems, enhancing market leading positions

Automation initiatives

- Increase Thin Plate Pure Lead (TPPL) capacity throughout existing footprint – expand to as much as \$1.5B in FY'24
- Productivity/capacity, vertical integration, workplace safety

Lean initiatives

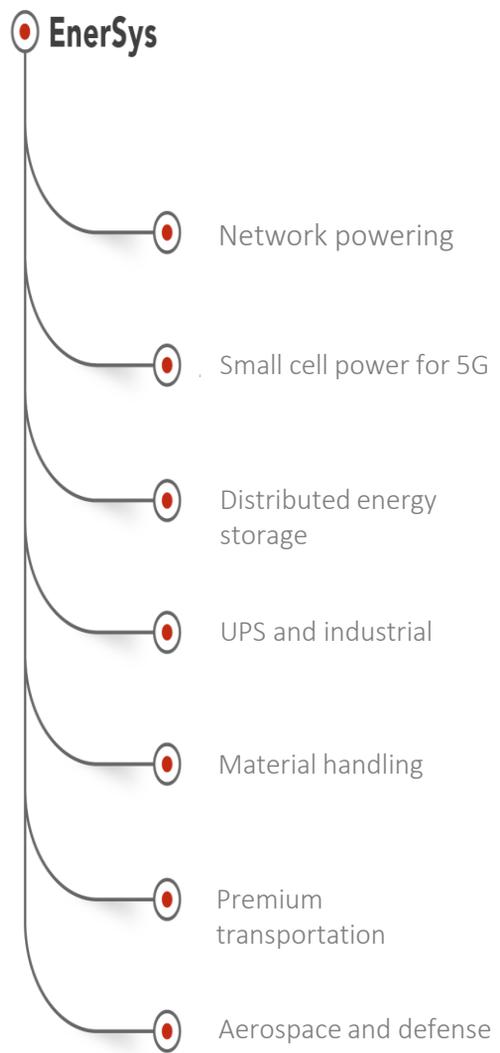
- Harmonize factories worldwide
- Relentless elimination of waste
- Enterprise transformation
- Gross savings of \$25M+ / year

Strategic Acquisitions

- Alpha (acquired in 2018) and Purcell (acquired in 2013) provide a single solution for all network powering challenges
- NorthStar (acquired in 2019) addresses capacity pressures in TPPL

Focus on Sustainability

- Lead-Acid batteries: 99% recycle rate
- Energy storage solutions enable global green initiatives for renewables, grid optimization, and EV charging
- Key milestones:
 - Built a robust Environmental, Health and Safety culture
 - Improved EcoVadis score by 20% since October '20 to Bronze level
 - Established a dedicated Sustainability team
 - Establishing measurements & improvement targets in environmental, DE&I, employee safety, community & governance



Delivering Long-Term Earnings Growth

- Strong earnings focus
- Increased premium products mix
- Restructuring savings
- Market leadership



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This investor Fact Sheet includes forward-looking statements and/or information, which are based on the Company's current expectations and assumptions, and are subject to a number of risks and uncertainties that could cause actual results to materially differ from those anticipated.