



EnerSys Reports Second Quarter Fiscal 2011 Results

November 9, 2010

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EnerSys (NYSE: ENS) the global leader in stored energy solutions for industrial applications, announced today results for its second quarter of fiscal 2011, which ended on October 3, 2010.

Net earnings for the second quarter of fiscal 2011 were \$26.6 million or \$0.53 per diluted share, including an unfavorable highlighted \$0.05 per share impact from the \$2.2 million, \$2.7 million pre-tax, charge for restructuring plans and \$0.3 million, \$0.5 million pre-tax, for fees related to acquisition activities. Excluding these highlighted items, adjusted net earnings for the second quarter of fiscal 2011, on a non-GAAP basis, were \$0.58 per diluted share, which exceeded the guidance of \$0.49 to \$0.53 per diluted share given by the Company on August 11, 2010. These earnings compare to the prior year second quarter adjusted net earnings of \$0.32 per diluted share. Please refer to the section included herein under the heading "Reconciliation of Non-GAAP Financial Measures" for a discussion of the Company's use of non-GAAP adjusted financial information.

The net earnings of \$0.53 per diluted share, which includes the highlighted items, compares to diluted net earnings per share of \$0.26 for the second quarter of fiscal 2010, which included an unfavorable highlighted charge of \$0.06 per share from the \$2.2 million, \$3.2 million pre-tax, charge for restructuring plans and the \$0.6 million, \$0.8 million pre-tax, expense related to acquisition activities.

Net sales for the second quarter of fiscal 2011 were \$472.8 million, an increase of 29% from the prior year second quarter net sales of \$367.3 million and a 9% sequential quarterly increase from the first quarter of fiscal 2011's net sales of \$435.0 million. The 29% increase was the result of an 18% increase in organic volume, 5% from acquisitions, and 7% due to pricing, which was partially offset by a 1% decrease from weaker foreign currencies, primarily the euro and British pound. The sequential revenue increase of \$37.8 million in the second quarter was due primarily to organic volume growth.

The Company's operating results for its business segments for the second quarters of fiscal 2011 and 2010 are as follows:

	Quarter ended (\$ Millions)	
	October 3, 2010	September 27, 2009
Net sales by Segment		
Europe	\$ 207.4	\$ 168.0
Americas	221.1	164.6
Asia	44.3	34.7
Total net sales	<u>\$ 472.8</u>	<u>\$ 367.3</u>
Operating earnings		
Europe	\$ 9.5	\$ 1.7
Americas	34.4	22.7
Asia	3.8	4.7
Restructuring charges-Europe	(2.7)	(3.2)
Acquisition activity expense -Europe	(0.3)	(0.4)
Acquisition activity expense-Americas	(0.2)	(0.4)
Total operating earnings	<u>\$ 44.5</u>	<u>\$ 25.1</u>

Net earnings for the six months of fiscal 2011 were \$49.6 million or \$1.00 per diluted share, and included the unfavorable impact from highlighted charges of \$0.06 per share. Highlighted charges include \$2.7 million, \$3.4 million pre-tax, for restructuring plans and \$0.4 million, \$0.7 million pre-tax, for expenses related to acquisition activities.

Net earnings for the six months of fiscal 2010 were \$21.3 million or \$0.44 per diluted share, and included the unfavorable impact from highlighted items of \$0.11 per share from the \$4.7 million, \$6.7 million pre-tax, charge for the restructuring plans and the \$0.8 million, \$1.2 million pre-tax, expense related to potential acquisition activities.

Adjusted net earnings for the six months of fiscal 2011, on a non-GAAP basis, were \$1.06 per diluted share. This compares to \$0.55 per diluted share for the comparable period of fiscal 2010. Please refer to the section included herein under the heading "Reconciliation of Non-GAAP Financial Measures" for a discussion of the Company's use of non-GAAP adjusted financial information.

Net sales for the six months of fiscal 2011 were \$907.8 million, an increase of 28% from the net sales of \$707.6 million in the comparable period in

fiscal 2010. The 28% increase was the result of a 19% increase in organic volume, 6% increase due to pricing, a 5% increase from acquisitions, partially offset by a 2% decrease from weaker foreign currencies, primarily the euro and British pound.

The Company's operating results for its business segments for the six months of fiscal years 2011 and 2010 are as follows:

	Six Months ended	
	(\$ Millions)	
	October 3, 2010	September 27, 2009
Net sales by Segment		
Europe	\$ 395.9	\$ 324.1
Americas	426.8	314.9
Asia	85.1	68.6
Total net sales	\$ 907.8	\$ 707.6

Operating earnings		
Europe	\$ 19.5	\$ 2.4
Americas	60.4	38.8
Asia	6.2	11.4
Restructuring charges-Europe	(3.4)	(6.0)
Restructuring charges-Americas	-	(0.7)
Acquisition activity expense-Europe	(0.3)	(0.4)
Acquisition activity expense-Americas	(0.4)	(0.8)

Total operating earnings	\$ 82.0	\$ 44.7
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"Our second quarter adjusted net earnings of \$0.58 per diluted share are the best second quarter earnings in our Company's history. I am pleased with the continued improvement in our performance and that we exceeded the adjusted net earnings guidance that we gave on August 11, 2010," stated John D. Craig, chairman, president and chief executive officer of EnerSys. "Our adjusted operating earnings as a percent of sales exceeded 10% in the quarter as both sales and gross profit margin increased from the first quarter of this fiscal year. Our recent rate of incoming orders continues to show improvement and bodes well for future quarters. In addition, our cost savings programs will continue providing earnings benefits."

Mr. Craig added, "Our third quarter guidance for adjusted net earnings per diluted share will be between \$0.59 and \$0.63, which excludes an expected charge of \$0.06 from our ongoing restructuring programs and acquisition expenses."

Reconciliation of Non-GAAP Financial Measures

This press release contains financial information determined by methods other than in accordance with U.S. Generally Accepted Accounting Principles, "GAAP". EnerSys' management uses the non-GAAP measure "adjusted net earnings" in their analysis of the Company's performance. This measure, as used by EnerSys in past quarters and years, adjusts net earnings determined in accordance with GAAP to reflect changes in financial results associated with the Company's restructuring initiatives and highlighted charges and income items. Management believes the presentation of this financial measure reflecting these non-GAAP adjustments provides important supplemental information in evaluating the operating results of the Company as distinct from results that include items that are not indicative of ongoing operating results; in particular, those charges that the Company incurs as a result of restructuring activities associated with its acquisitions and those charges and credits that are not directly related to operating unit performance. Because these charges are incurred as a result of a potential acquisition, they are not a helpful measure of the performance of our underlying business. This non-GAAP disclosure has limitations as an analytical tool, should not be viewed as a substitute for net earnings determined in accordance with GAAP, and should not be considered in isolation or as a substitute for analysis of the Company's results as reported under GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies. Management believes that this non-GAAP supplemental information will be helpful in understanding the Company's ongoing operating results. This supplemental presentation should not be construed as an inference that the Company's future results will be unaffected by similar adjustments to net earnings determined in accordance with GAAP.

Included below is a reconciliation of non-GAAP adjusted financial measures to reported amounts. Non-GAAP adjusted net earnings are calculated excluding restructuring and other highlighted charges and credits. The following tables provide additional information regarding certain non-GAAP measures:

	Quarter ended	
	October 3, 2010	September 27, 2009
(in millions, except share and per share amounts)		
Net earnings reconciliation		
As reported net earnings	\$ 26.6	\$ 12.9
Non-GAAP adjustments, net of tax:		

Restructuring charge-Europe	2.2	(1)	2.2	(1)
Acquisition activity expense-Europe	0.2	(2)	0.3	(2)
Acquisition activity expense-Americas	0.1	(2)	0.3	(2)
Non-GAAP adjusted net earnings	<u>\$ 29.1</u>		<u>\$ 15.7</u>	

Outstanding shares used in per share calculations

Basic	<u>49,120,985</u>	<u>48,031,005</u>
Diluted	<u>49,746,602</u>	<u>48,838,160</u>

Non-GAAP adjusted net earnings per share:

Basic	<u>\$ 0.59</u>	<u>\$ 0.33</u>
Diluted	<u>\$ 0.58</u>	<u>\$ 0.32</u>

Reported net earnings per share:

Basic	<u>\$ 0.54</u>	<u>\$ 0.27</u>
Diluted	<u>\$ 0.53</u>	<u>\$ 0.26</u>

Six Months Ended

<u>October 3, 2010</u>	<u>September 27, 2009</u>
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(in millions, except share and per share amounts)

Net earnings reconciliation

As reported net earnings	\$ 49.6	\$ 21.3
Non-GAAP adjustments, net of tax:		
Restructuring charge-Europe	2.7 (1)	4.2 (1)
Restructuring charge-Americas	-	0.5 (1)
Acquisition activity expense-Europe	0.2 (2)	0.2 (2)
Acquisition activity expense-Americas	0.2 (2)	0.6 (2)
Non-GAAP adjusted net earnings	<u>\$ 52.7</u>	<u>\$ 26.8</u>

Outstanding shares used in per share calculations

Basic	<u>48,970,233</u>	<u>47,983,703</u>
Diluted	<u>49,594,758</u>	<u>48,646,427</u>

Non-GAAP adjusted net earnings per share:

Basic	<u>\$ 1.08</u>	<u>\$ 0.56</u>
Diluted	<u>\$ 1.06</u>	<u>\$ 0.55</u>

Reported net earnings per share:

Basic	<u>\$ 1.01</u>	<u>\$ 0.44</u>
Diluted	<u>\$ 1.00</u>	<u>\$ 0.44</u>

(1) Resulting from pre-tax restructuring charges in Europe of approximately \$2.7 million in the second quarter of fiscal 2011 and approximately \$3.2 million, in the second quarter of fiscal 2010, respectively and approximately \$3.4 million for the six months of fiscal 2011 and approximately \$6.0 million for the six months of fiscal 2010. Pre-tax restructuring charges in Americas were approximately \$0.7 for the six months of fiscal 2010.

(2) Resulting from pre-tax charges for acquisition activity expense of approximately \$0.3 million in Europe and \$0.2 million in Americas in the second quarter of fiscal 2011 and \$0.4 million in Europe and \$0.4 million in Americas for the second quarter of fiscal 2010. Pre-tax charges for acquisition activity expense for the six months of fiscal 2011 was approximately \$0.3 million in Europe and \$0.4 million in Americas and \$0.4 million in Europe and \$0.8 million in Americas in the six months of fiscal 2010.

Summary of Earnings (Unaudited)
(In millions, except share and per share data)

	Quarter ended	
	<u>October 3, 2010</u>	<u>September 27, 2009</u>
Net sales	\$ 472.8	\$ 367.3
Gross profit	110.7	88.6
Operating expenses	63.5	60.3
Restructuring charges	2.7	3.2
Operating earnings	44.5	25.1
Earnings before income taxes	37.4	18.7
Net earnings	<u>\$ 26.6</u>	<u>\$ 12.9</u>

Net earnings per common share:

Basic	\$ 0.54	\$ 0.27
Diluted	\$ 0.53	\$ 0.26

Weighted average shares outstanding:

Basic	49,120,985	48,031,005
Diluted	49,746,602	48,838,160

Six Months Ended	
October 3, 2010	September 27, 2009

Net sales	\$ 907.8	\$ 707.6
Gross profit	207.3	166.1
Operating expenses	121.9	114.7
Restructuring charges	3.4	6.7
Operating earnings	82.0	44.7
Earnings before income taxes	68.9	31.0
Net earnings	\$ 49.6	\$ 21.3

Net earnings per common share:

Basic	\$ 1.01	\$ 0.44
Diluted	\$ 1.00	\$ 0.44

Weighted average shares outstanding:

Basic	48,970,233	47,983,703
Diluted	49,594,758	48,646,427

EnerSys will host a conference call to discuss the Company's second quarter fiscal 2011 financial results and provide an overview of the business. The call will conclude with a question and answer session.

The call, scheduled for Wednesday, November 10, at 9:00 a.m. Eastern Time, will be hosted by John D. Craig, Chairman, President & Chief Executive Officer and Michael J. Schmidlein, Senior Vice President Finance and Chief Financial Officer.

The call will also be Webcast on EnerSys' website. There will be a free download of a compatible media player on the Company's web site at <http://www.enersys.com>.

The conference call information is:

Date: Wednesday, November 10, 2010
Time: 9:00 a.m. Eastern Time
Via Internet: <http://www.enersys.com>
Domestic Dial-In Number: 866-730-5766
International Dial-In Number: 857-350-1590
Passcode: 60063426

A replay of the conference call will be available from 12:00 p.m. on November 10, 2010 through midnight on December 1, 2010.

The replay information is:

Via Internet: <http://www.enersys.com>
Domestic Replay Number: 888-286-8010
International Replay Number: 617-801-6888
Passcode: 74431439

EDITOR'S NOTE: EnerSys, the world leader in stored energy solutions for industrial applications, manufactures and distributes reserve power and motive power batteries, chargers, power equipment, and battery accessories to customers worldwide. Motive power batteries are utilized in electric fork trucks and other commercial electric powered vehicles. Reserve power batteries are used in the telecommunications and utility industries, uninterruptible power supplies, and numerous applications requiring standby power. The Company also provides aftermarket and customer support services to its customers from over 100 countries through its sales and manufacturing locations around the world under the direction of its Americas, Europe and Asia regional headquarters.

More information regarding EnerSys can be found at www.enersys.com.

Caution Concerning Forward-Looking Statements

This press release, and oral statements made regarding the subjects of this release, contains forward-looking statements, within the meaning of the

Private Securities Litigation Reform Act of 1995, or the Reform Act, which may include, but are not limited to, statements regarding EnerSys' earnings estimates, plans, objectives, expectations and intentions and other statements contained in this press release that are not historical facts, including statements identified by words such as "believe," "plan," "seek," "expect," "intend," "estimate," "anticipate," "will," and similar expressions. All statements addressing operating performance, events, or developments that EnerSys expects or anticipates will occur in the future, including statements relating to sales growth, earnings or earnings per share growth, and market share, as well as statements expressing optimism or pessimism about future operating results, are forward-looking statements within the meaning of the Reform Act. The forward-looking statements are based on management's current views and assumptions regarding future events and operating performance, and are inherently subject to significant business, economic, and competitive uncertainties and contingencies and changes in circumstances, many of which are beyond the Company's control. The statements in this press release are made as of the date of this press release, even if subsequently made available by EnerSys on its website or otherwise. EnerSys does not undertake any obligation to update or revise these statements to reflect events or circumstances occurring after the date of this press release.

Although EnerSys does not make forward-looking statements unless it believes it has a reasonable basis for doing so, EnerSys cannot guarantee their accuracy. The foregoing factors, among others, could cause actual results to differ materially from those described in these forward-looking statements. For a list of other factors which could affect EnerSys' results, including earnings estimates, see EnerSys' filings with the Securities and Exchange Commission, including "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations," including "Forward-Looking Statements," set forth in EnerSys' Quarterly Report on Form 10-Q for the quarter ended October 3, 2010. No undue reliance should be placed on any forward-looking statements.

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